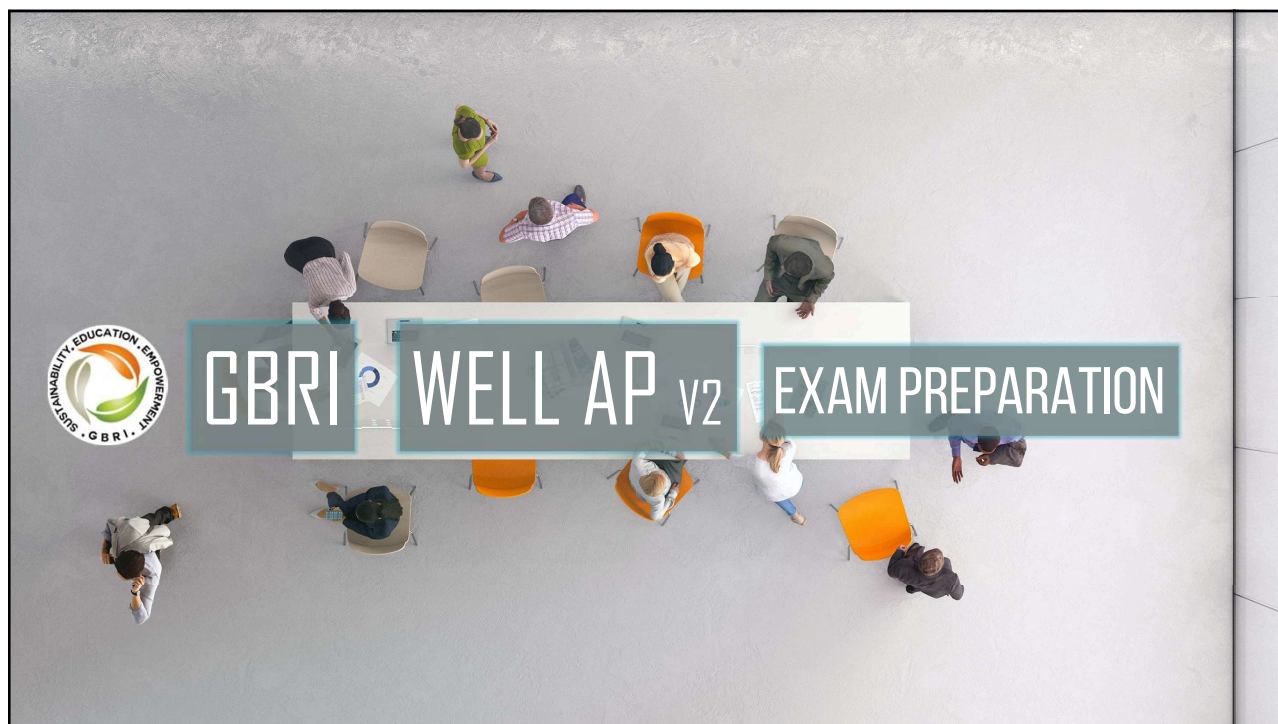


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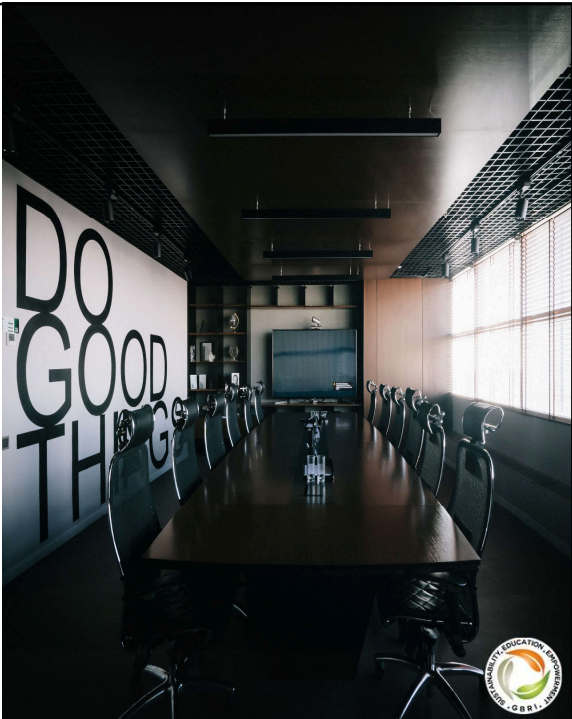



4














AGENDA

- 01 WELL Certification
- 02 WELL Portfolio
- 03 Air & Water Concept
- 04 Case Study
- 05 Homework & What's Next

5

Knowledge Domains & Questions

| | | |
|-------------------------------------------------------------------------------------------------|----|-------------------------------------------------------------------------------------------------------------|
|  Air | 11 | 7 Thermal Comfort  |
|  Water | 9 | 8 Sound  |
|  Nourishment | 10 | 9 Materials  |
|  Light | 9 | 9 Mind  |
|  Movement | 7 | 9 Community  |
| | | 12 WELL Certification  |

6

01.

WELL Certification...*getting started*

7



Knowledge Domain 11: WELL Certification & WELL Portfolio

A. WELL CERTIFICATION

Knowledge of:

1. The registration process for WELL Certification.
2. Eligibility criteria, timelines, and processes for certification and performance verification.
3. Roles and responsibilities of project team members, a WELL AP, a WELL project administrator, owners, and the WELL coaching support team.
4. WELL, Building Standard v2 scoring levels and point thresholds.
5. Alternative adherence paths (APP) and equivalencies.
6. Precertification and recertification process.
7. Synergies and/or tradeoffs between building measures and features.
8. Available Pathways for award of innovation.

Skills In:

1. Managing the documentation process including submissions using the WELL digital platform.
2. Coordinating the certification process with project stakeholders.
3. Managing post-certification requirements.
4. Recommending curative actions in response to non-passing performance verification results.
5. Assessing project compliance with WELL features applicability and scoring thresholds.



8

Meet Our Project!

9



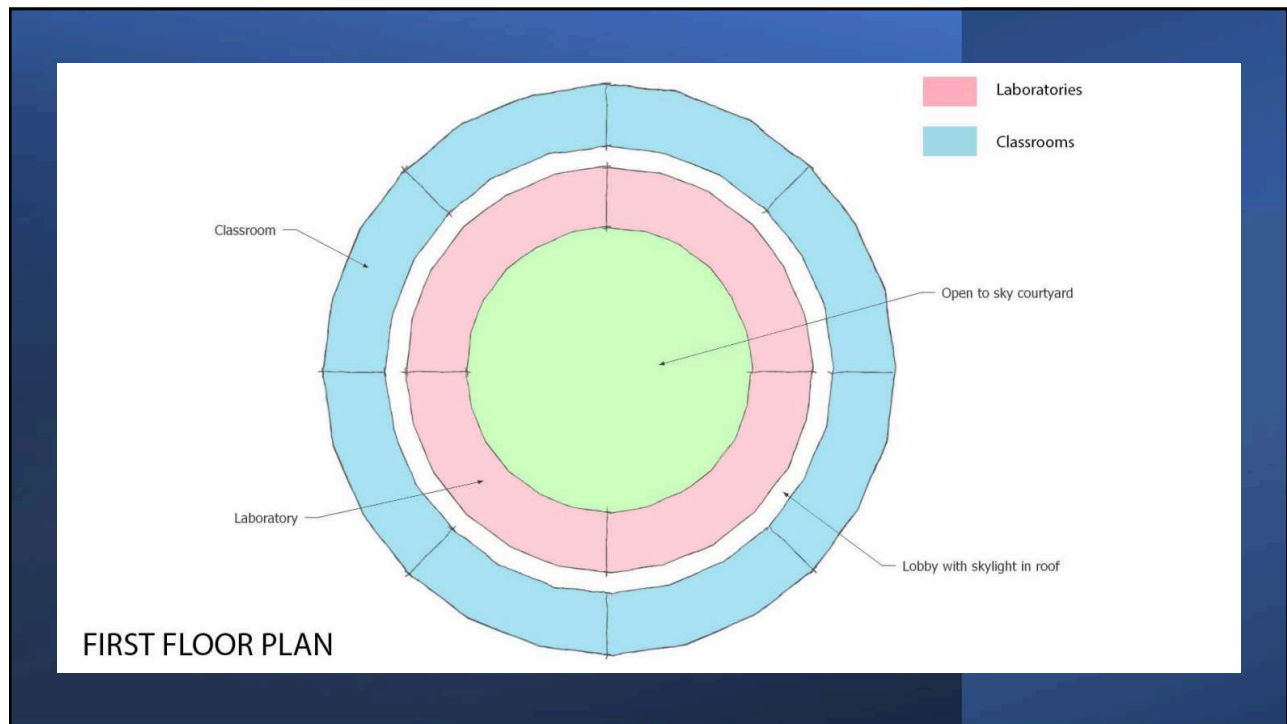
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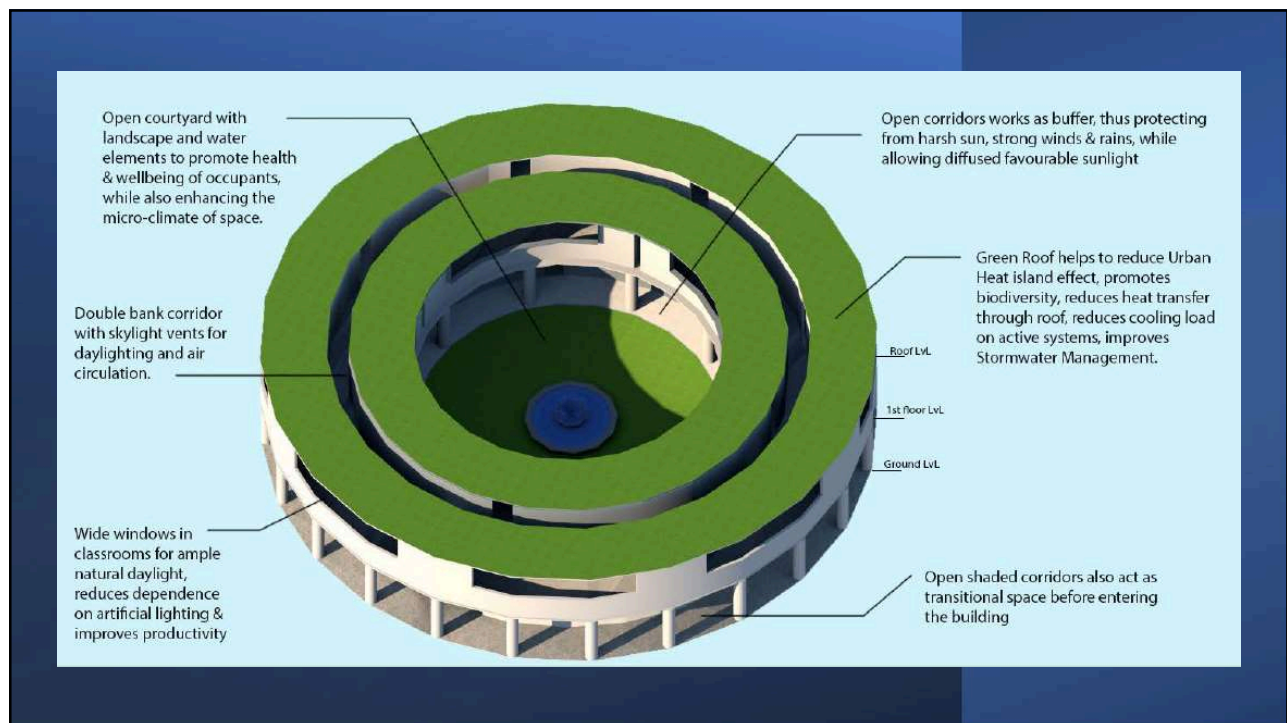
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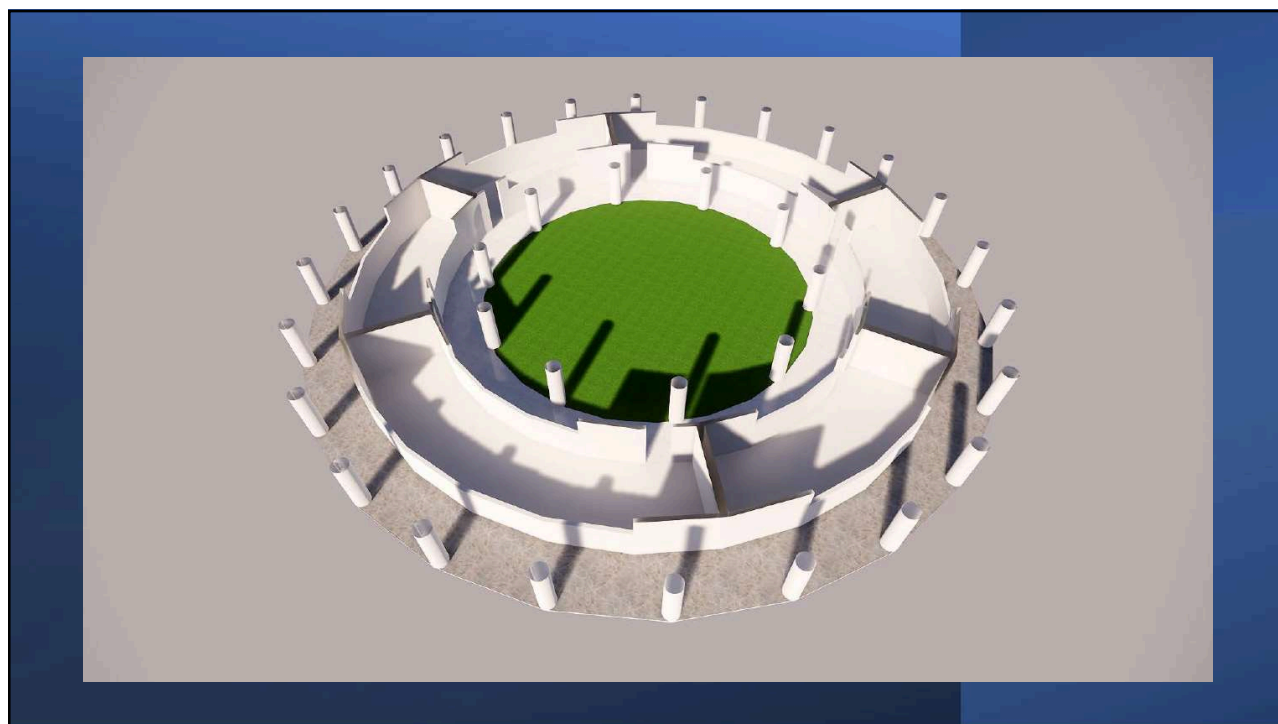
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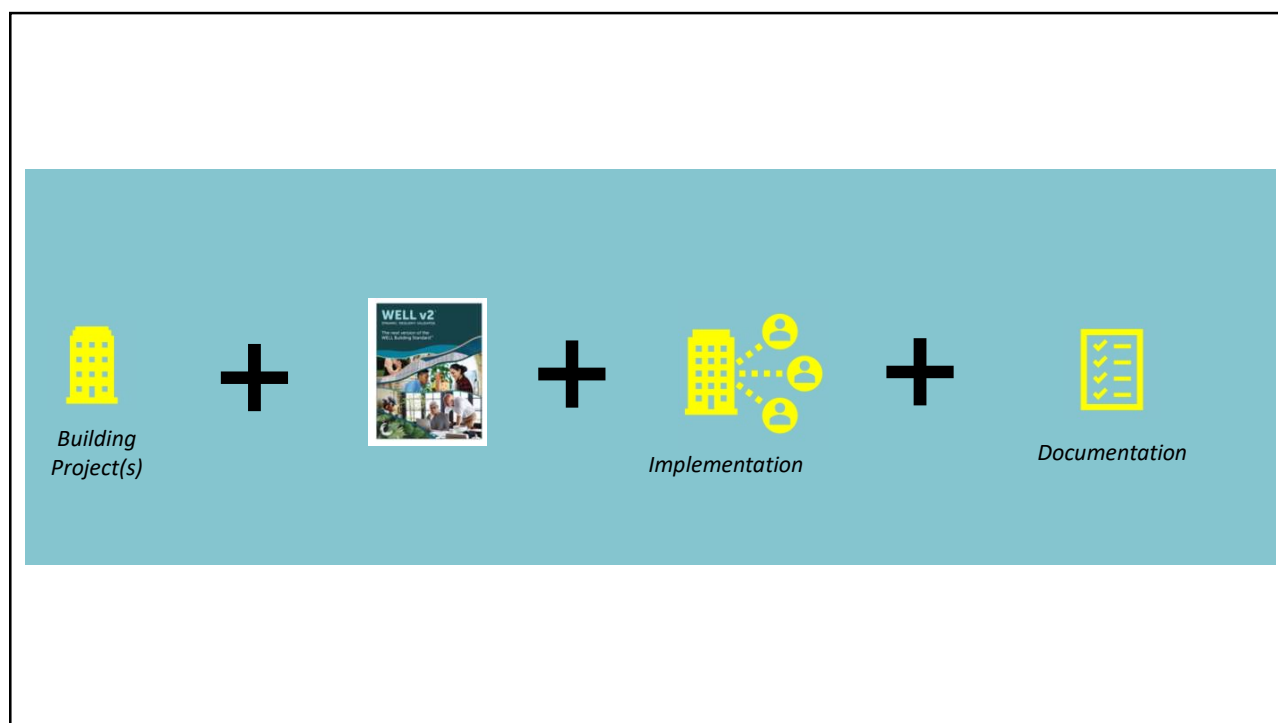
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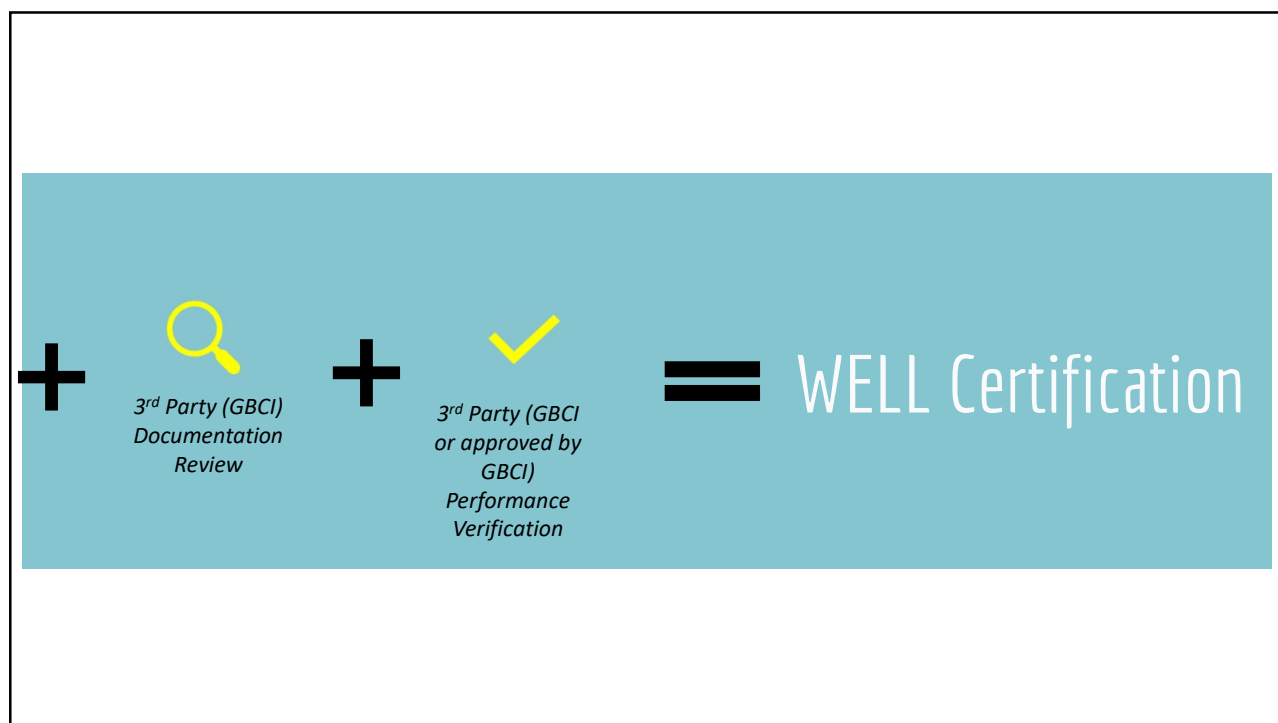
15

What is WELL Certification?

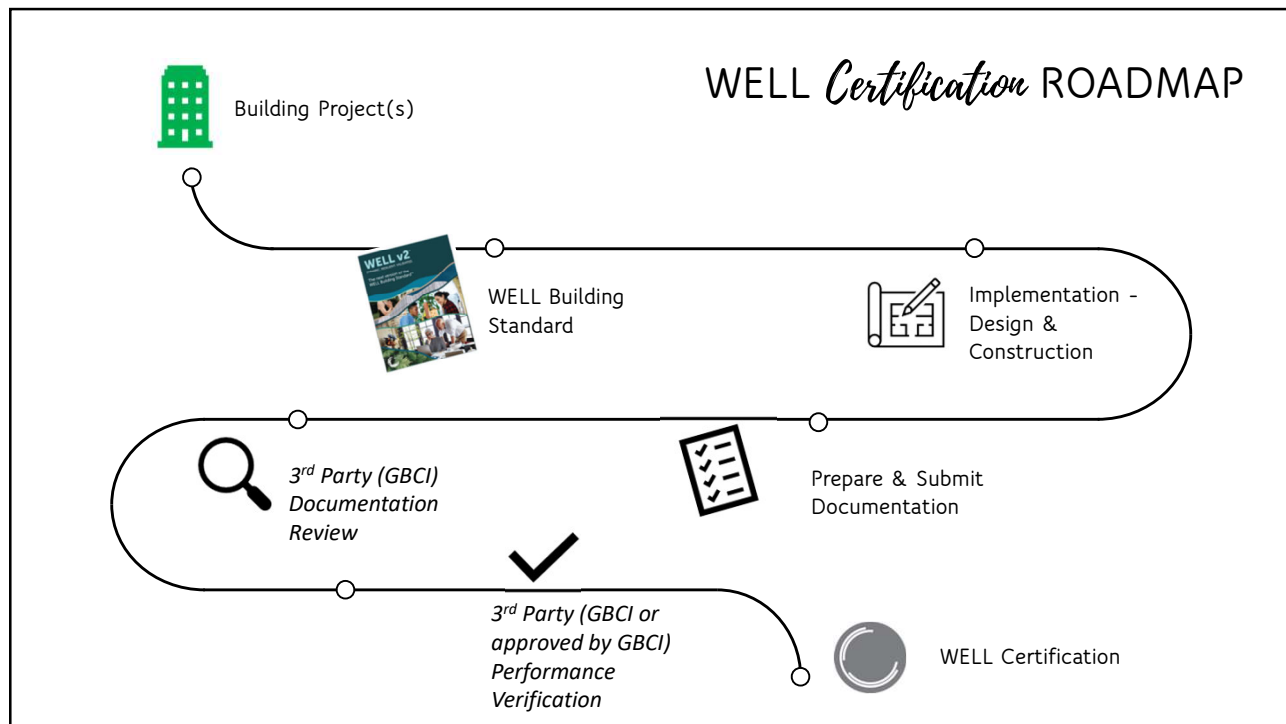
16



17



18



19

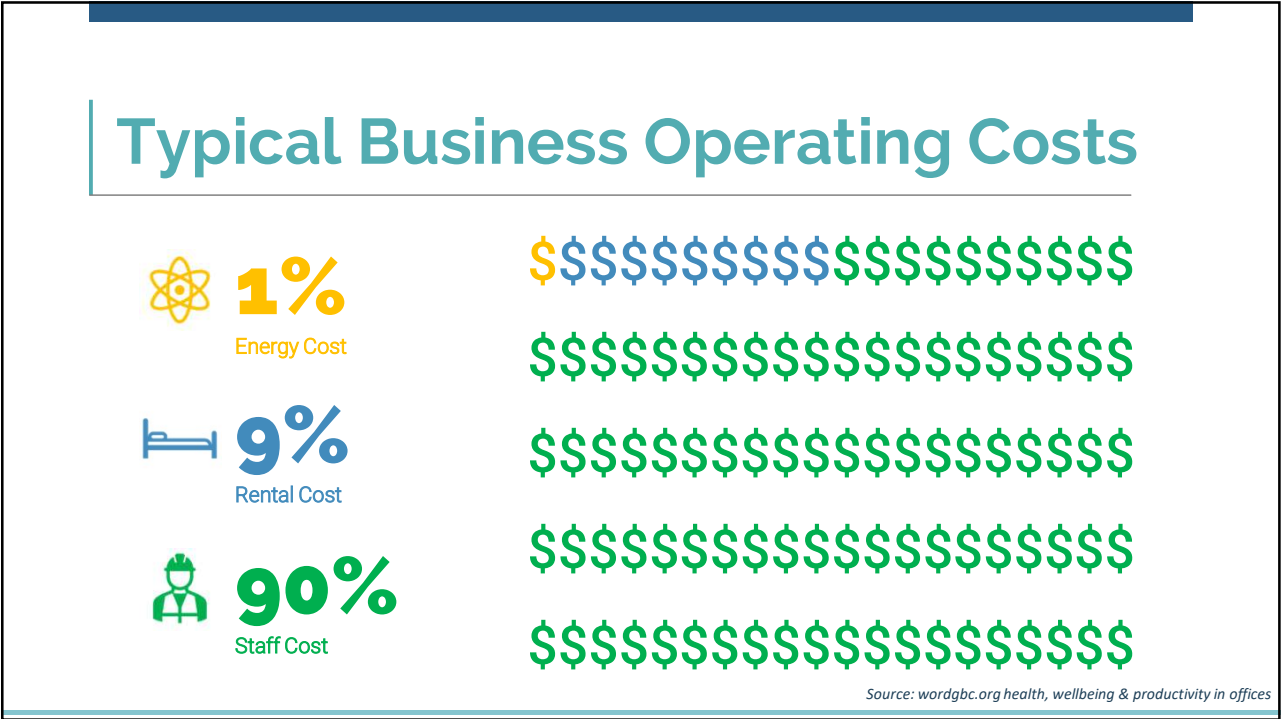
Why go for WELL or occupant wellness?

20



“WE SHAPE OUR BUILDINGS, AND AFTERWARDS OUR BUILDINGS SHAPE US.”

WINSTON CHURCHILL





What does the WELL Guide Contain?

23



= Guidelines + Pre-Conditions + Optimizations

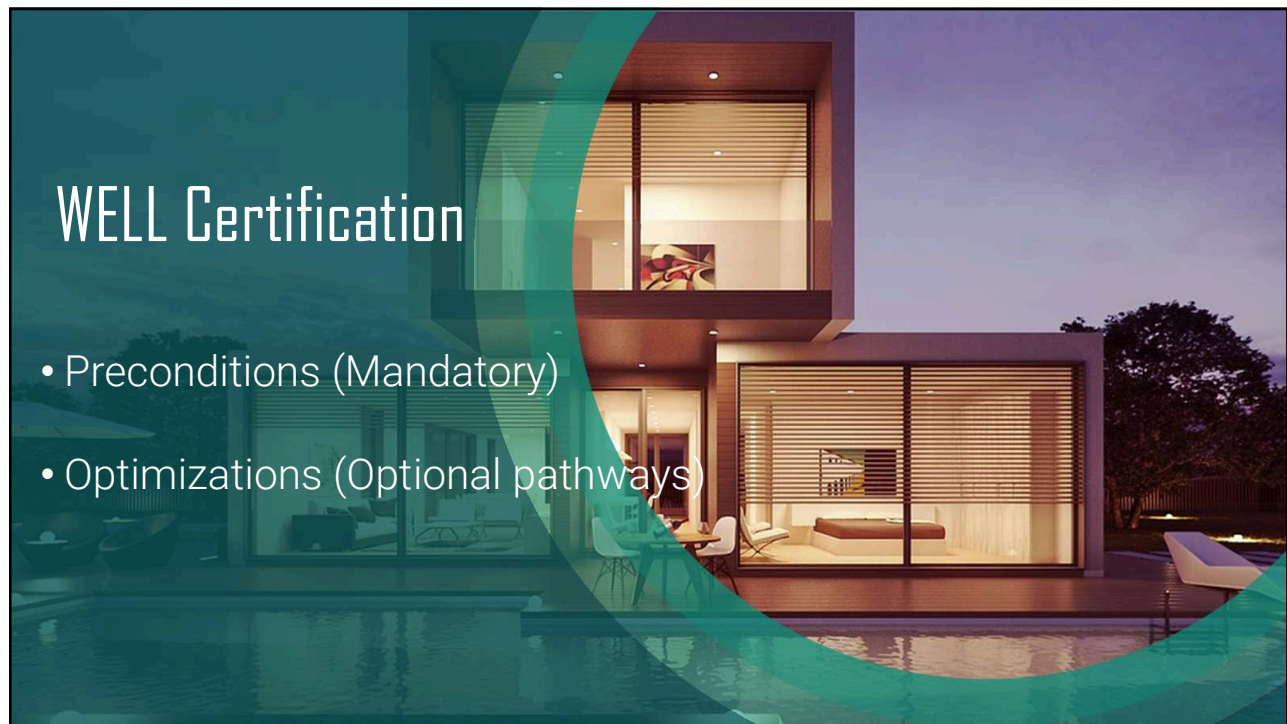
24



25



26



27

| PRECONDITIONS | OPTIMIZATIONS |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none">▪ 24 Preconditions▪ Fundamental components of a WELL Certified space and mandatory for certification▪ Universal | <ul style="list-style-type: none">▪ 84 Optimizations▪ Optional pathways for projects to meet certification requirements in WELL▪ Flexible |

28



Smoke-Free Environment

This WELL feature requires projects to ban indoor smoking and ban or restrict outdoor smoking within its boundaries.

3 GOOD HEALTH AND WELL-BEING

29

WELL CERTIFICATION v2

Commit to baseline health strategies across WELL v2 and earn points based on additional policy, design and operational strategies to achieve one of four certification levels.

| Certification Level | Points |
|---------------------|--------|
| WELL BRONZE | 40 pts |
| WELL SILVER | 50 pts |
| WELL GOLD | 60 pts |
| WELL PLATINUM | 80 pts |

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30

How do we get our project WELL Certified?

31



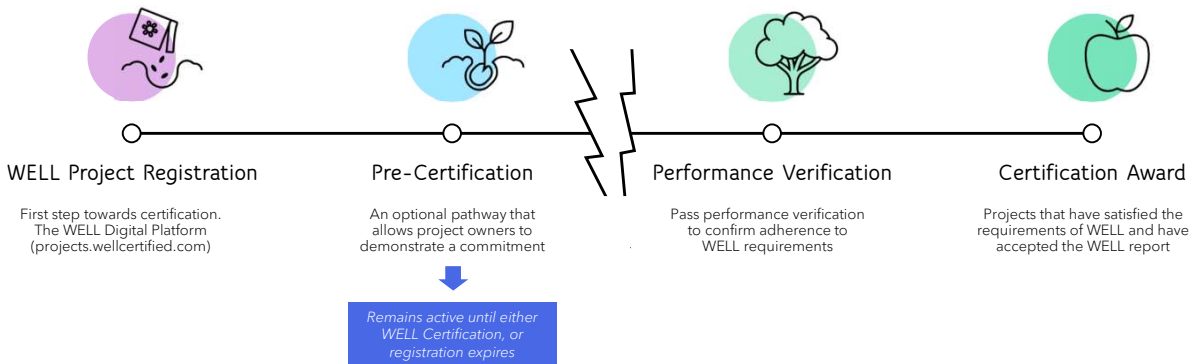
Projects.WELLCertified.com



Registration is the first step
towards WELL Certification

32

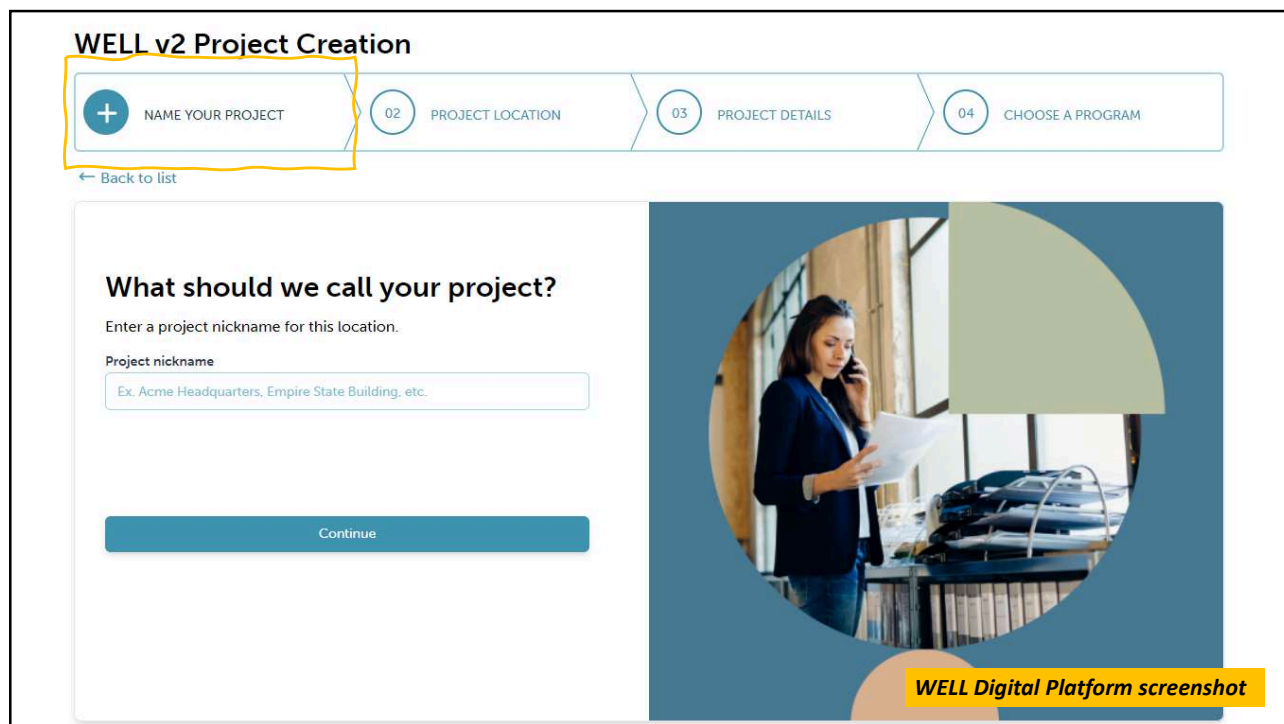
WELL Certification STAGES



33



34



35

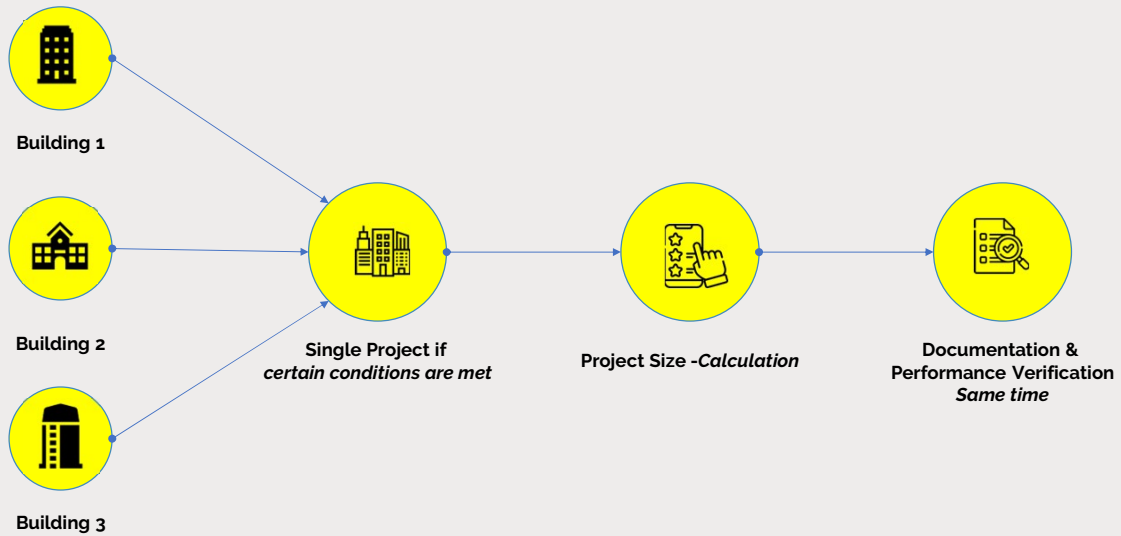
Project Details

Project Size

The WELL boundary **may not unreasonably exclude portions** of the building, space, or site to give the project an advantage in complying with credit requirements.

36

Single project may encompass multiple distinct structures



37

What WELL version do we register our project?

- The quarterly addenda version of WELL that was current upon enrollment
- A project may choose to update to a newer addenda

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What WELL version do we register our project?



WELL v1 & WELL v1 Pilot



Commercial and institutional offices; WELL v1 pilots for multifamily residential, educational facilities, retail or restaurant.



WELL v2 & WELL v2 Pilot

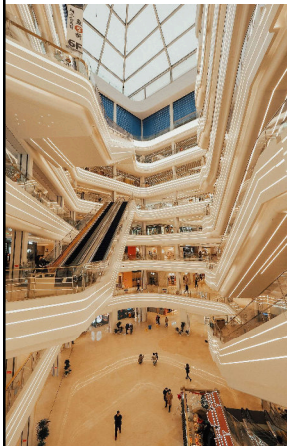


WELL Core projects
Other projects - NO specific project type

39

WELL FOR ALL SPACES

WELL v2 is designed to work with all types of building projects, from commercial buildings to warehouses, stadiums to hotels, schools to hospitals.



40

✓

NAME YOUR PROJECT

✓

PROJECT LOCATION

03
PROJECT DETAILS

04
CHOOSE A PROGRAM

Back to list

Which of these space types describe your project?

Any space type can successfully use WELL to promote health and well-being! This helps us to tailor recommendations and support.

Space Types

☐ Office
☐ Residential
☐ Retail
☐ Education
☐ Hospitality
☐ Assisted Living
☐ Cultural Institutions
☐ Public Assembly
☐ Commercial Kitchen
☐ Commercial Dining
☐ Industrial
☐ Laboratory
☐ Fitness
☐ Healthcare
☐ Warehouses
☐ Childcare
☐ Auditorium
☐ Transportation
☐ Library
☐ Grocery
☐ Sporting Venue
☐ Shopping Center
☐ Manufacturing
☐ Medical Office
☐ Data Centers
☐ Convention Centers
☐ Others

Back
Continue

WELL Digital Platform screenshot

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WELL v2 Project Creation

✓

NAME YOUR PROJECT

✓

PROJECT LOCATION

03
PROJECT DETAILS

04
CHOOSE A PROGRAM

Back to list

Which is the primary use of the project location?

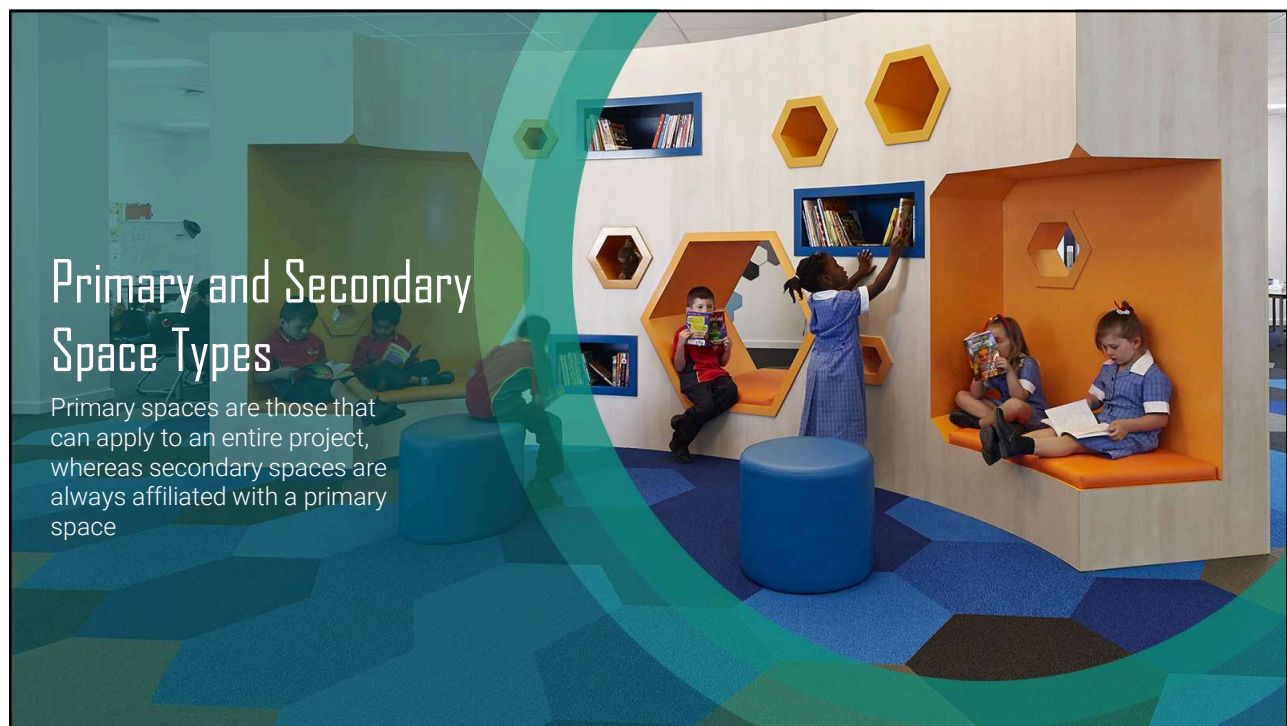
Knowing which space type the project is primarily dedicated to enables us to customize our guidance even further.

☒ Education
☐ Office
☐ Library

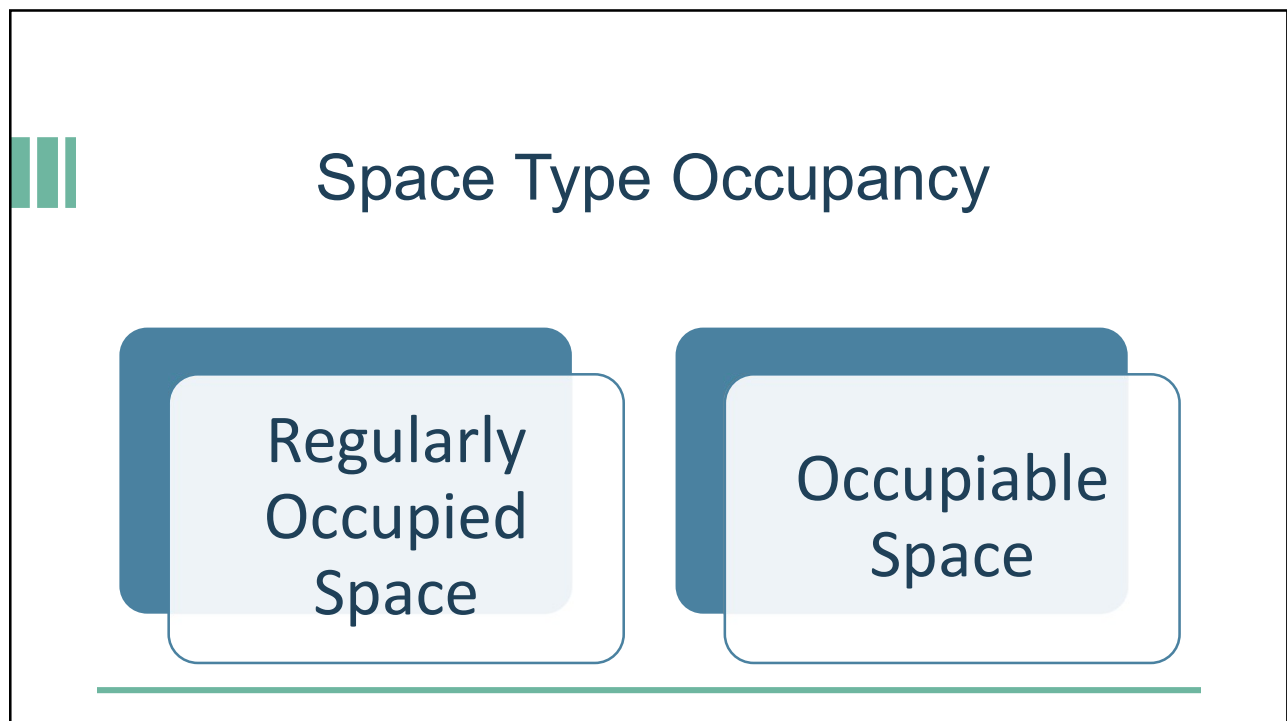
Back
Continue

WELL Digital Platform screenshot

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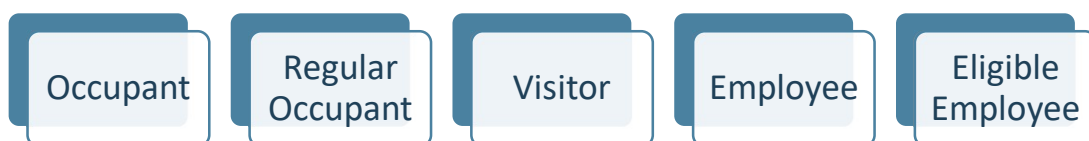
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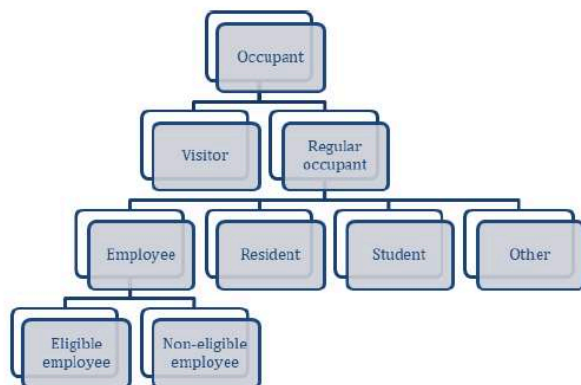


Occupant Types

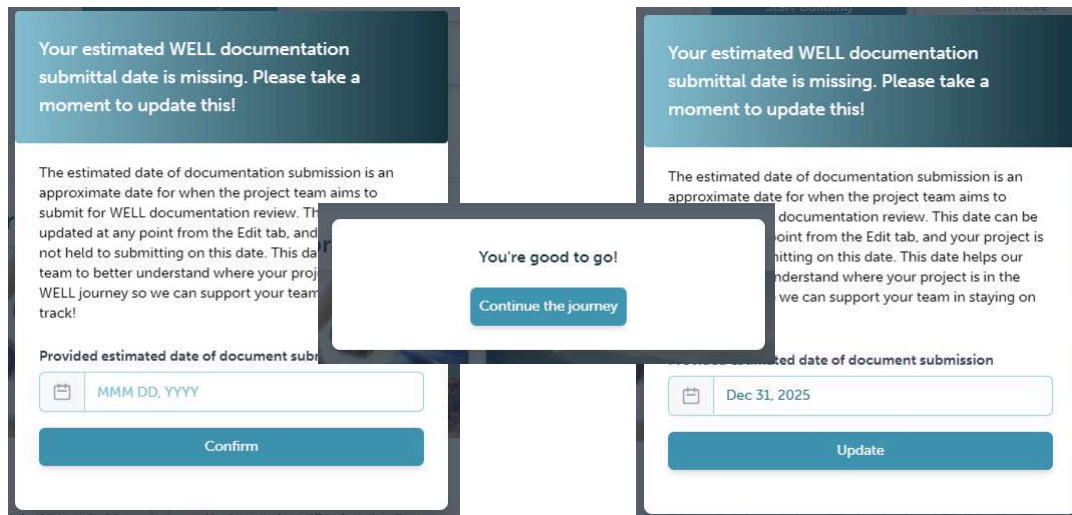


45

Occupant Types



46



WELL Digital Platform screenshot

47

What else with the WELL versions? – *Certification Cycle*



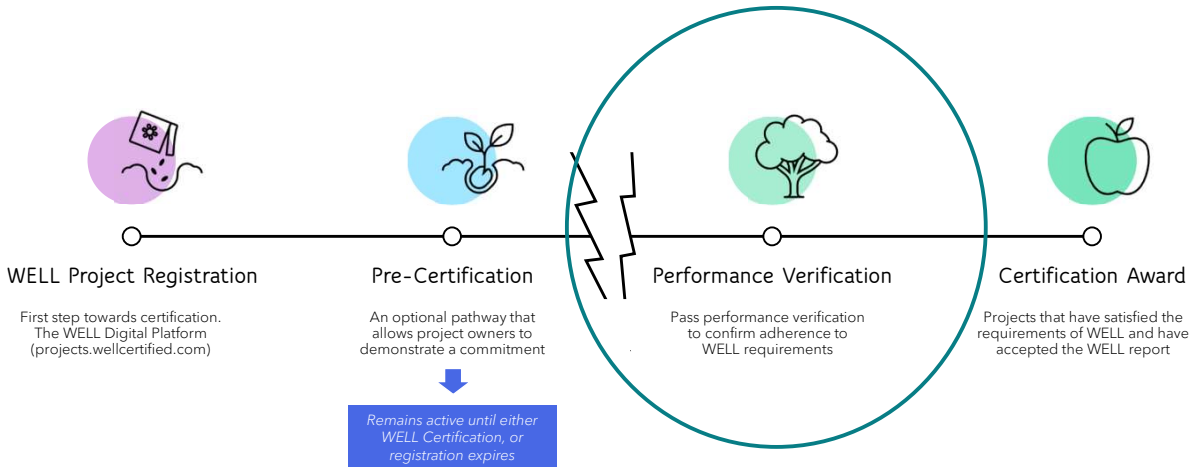
Single-cycle Certification



3-year or 5-year Subscription (WELL v2 only)

48

WELL *Certification* STAGES

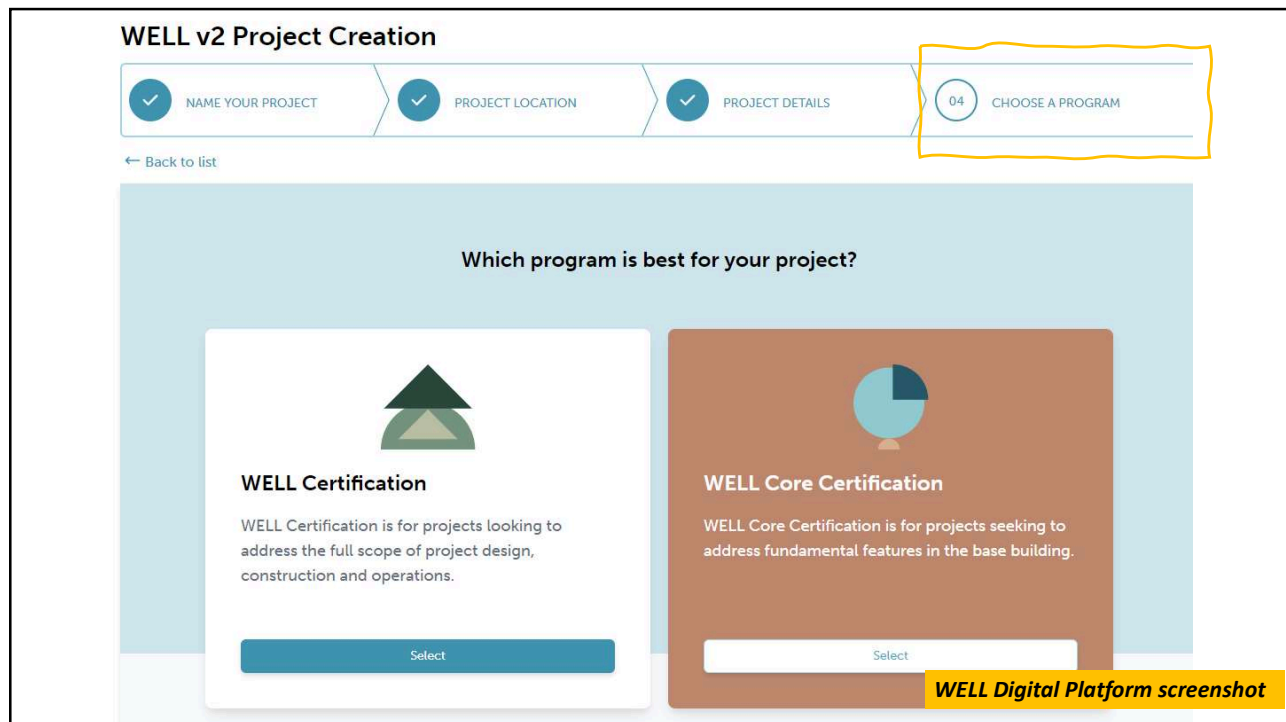


49

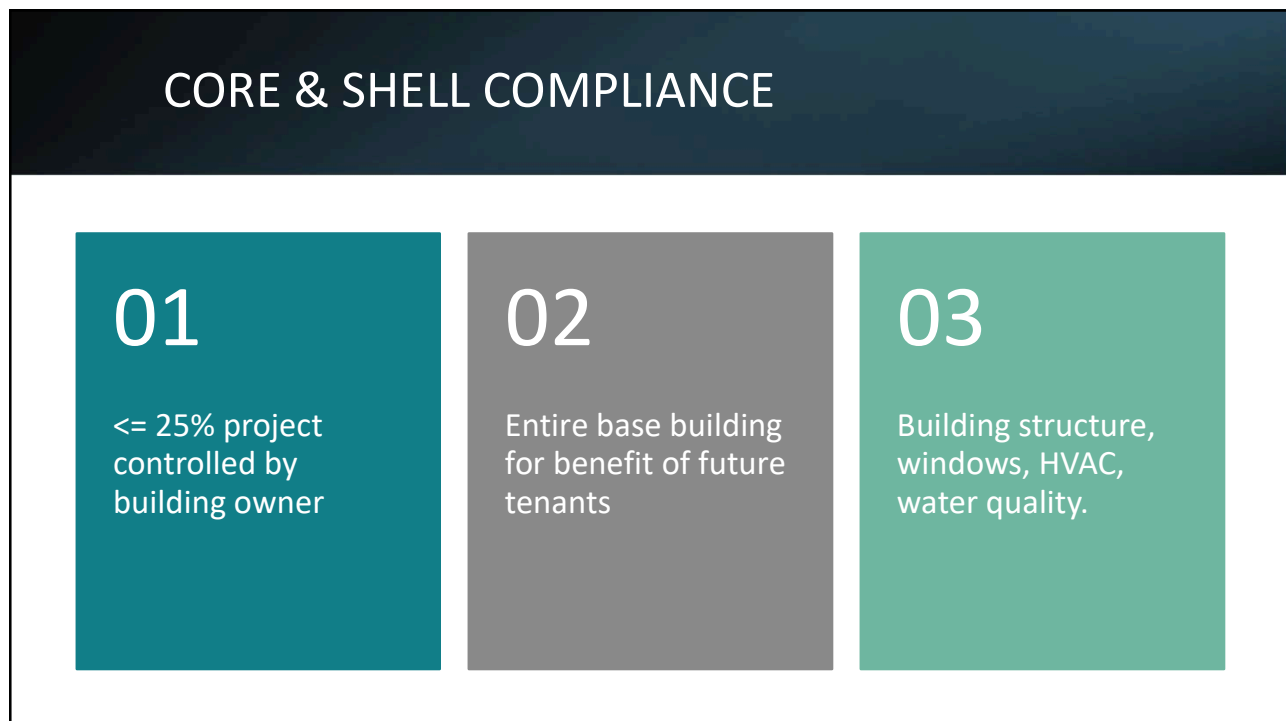
What else with the WELL versions? — *Performance Testing*



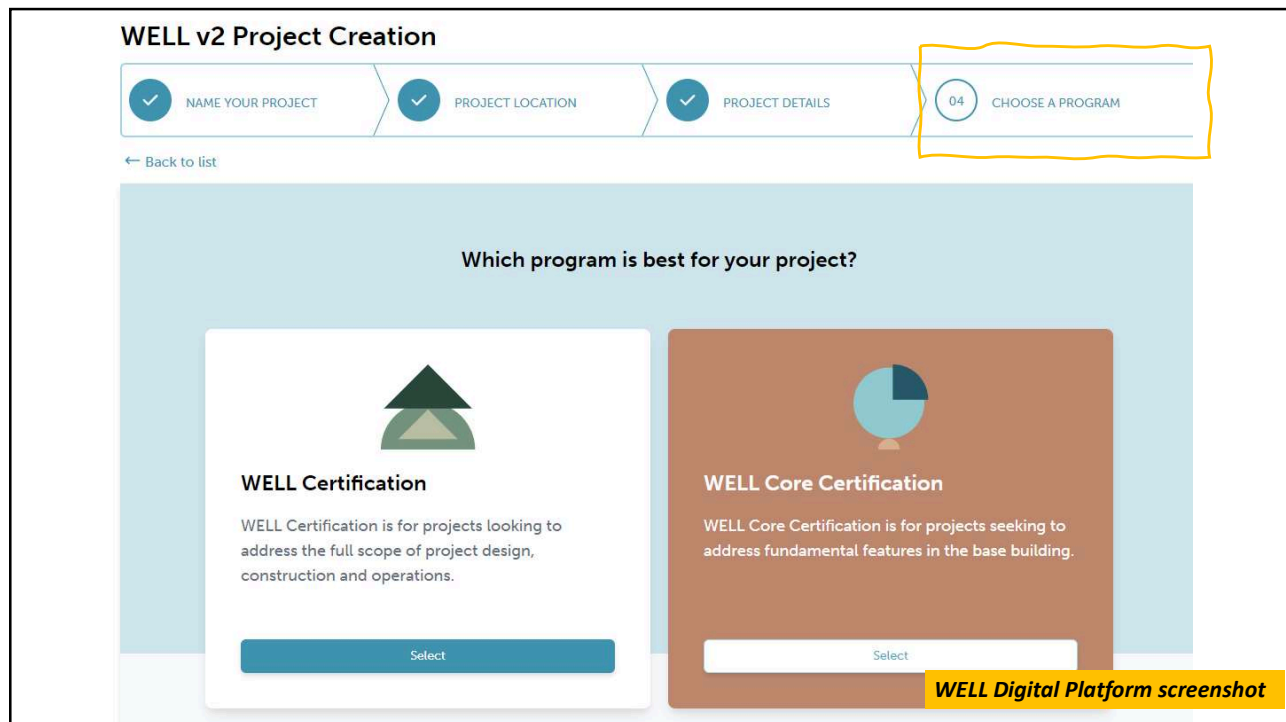
50



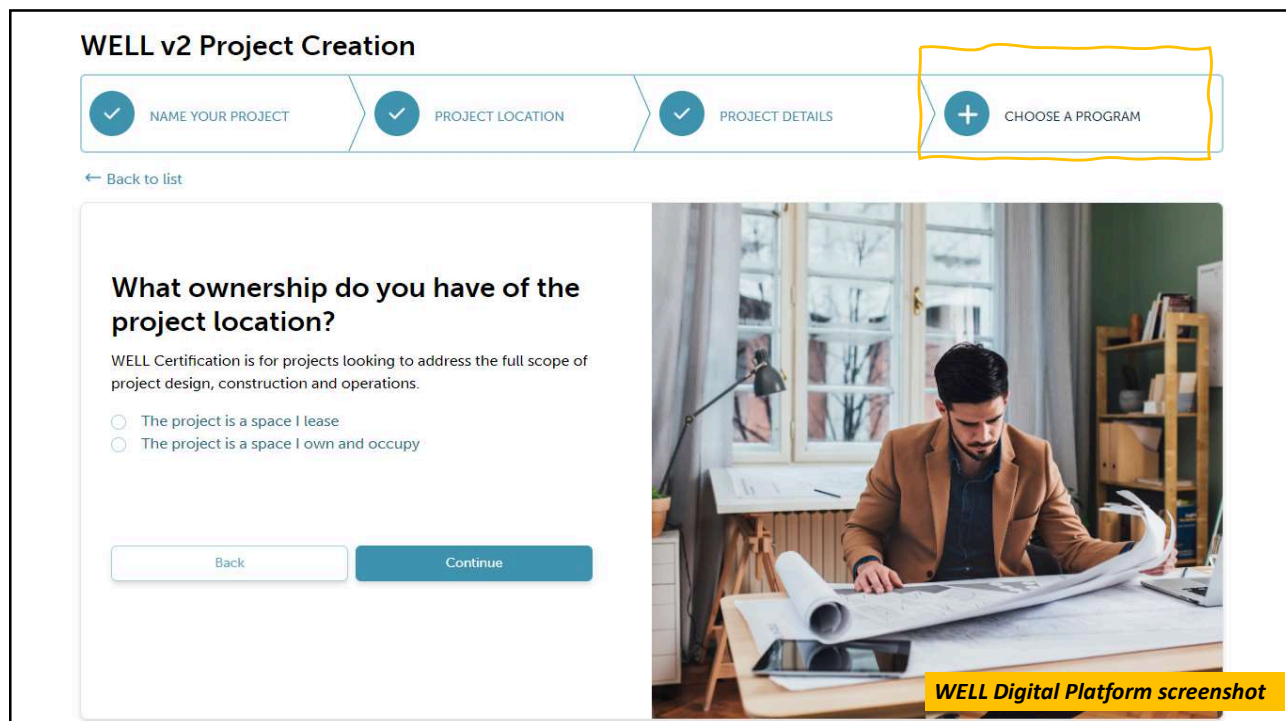
51



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Next Steps

Every project's approach to WELL is unique - customize yours now. The objective here is to quickly visualize how your project can benefit from applying for WELL.

1. Build your scorecard

Start with a brief review of WELL features to select which best support your goals.

[Access Scorecard](#)[Learn More](#)

2. Enroll your Project

Enroll to begin detailed reviews and action planning with the help of IWBI coaching.

[Enroll](#)[View price estimate](#)[Learn More](#)

WELL Digital Platform screenshot

55

YOUR WELL V2 PROJECT:
GBRI Community Center (WELL Certification)
25,000 square feet

Fees



| ITEM | PRICING |
|--------------------------------------------------------------------------|------------------------------|
| Enrollment fee Initial payment | \$2,500 USD |
| Program fees Pay on an annual payment plan or at documentation review | \$6,500 USD \$0.26 /sq ft |
| Total WELL Fees | |
| \$9,000 USD | |

Onsite performance testing & data collection is required for all projects. The fees listed below are for GBRI to conduct onsite performance testing and data collection. Alternatively, projects may elect to contract with local qualified performance testing agents to perform this work. Explore our global network of [WELL Performance Testing Organizations](#) and request a quote today.

Onsite performance testing & data collection (GBRI)

\$7,250 USD

WELL Digital Platform screenshot

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Optional Services & Terms

Optional Services

- A **WELL Precertification** designation is an optional early phase review that helps projects communicate progress toward achieving WELL Certification and provide greater confidence that their designs, operational intents and/or existing conditions will meet WELL requirements. This interim designation has a fee of \$.05/sqft, ranging from \$2,500 and capped at \$25,000. Precertification fees for this project would be \$2,500 USD, and can be credited toward your overall program fees.
- A **WELL Health-Safety Rating** is an optional milestone that demonstrates achievement of critical facility operations and maintenance alternatives needed to address emergency preparedness, resilience and recovery. This annual designation is free to earn if submitted with a precertification or certification review. If you'd like to pursue sooner, we offer our enrolled projects a discounted rate of \$2,500.

Terms

- This fee estimate was generated on **May 05, 2022** and is valid until **Aug 05, 2022**. Please check the IWBI website for the most current [WELL fee schedule](#). In addition to the fees, IWBI will collect applicable sales or use taxes, if any, as required by law.
- The fees listed above do not include fees for recertification of an existing WELL Certified project. When you seek recertification, such fees will be calculated on the dates on which they are incurred and invoiced as they are incurred. The fees listed above also do not include fees for [optional services](#), such as the review of requests for alternative compliance paths or innovation features, the review and approval of curative action plans, or the undertaking of appeal.

WELL Digital Platform screenshot

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Scorecard

Applicable version: [WELL v2, Q1 2022](#)
 Note: the addenda version applied to your project is the version in effect on the date your enrollment fees are paid.

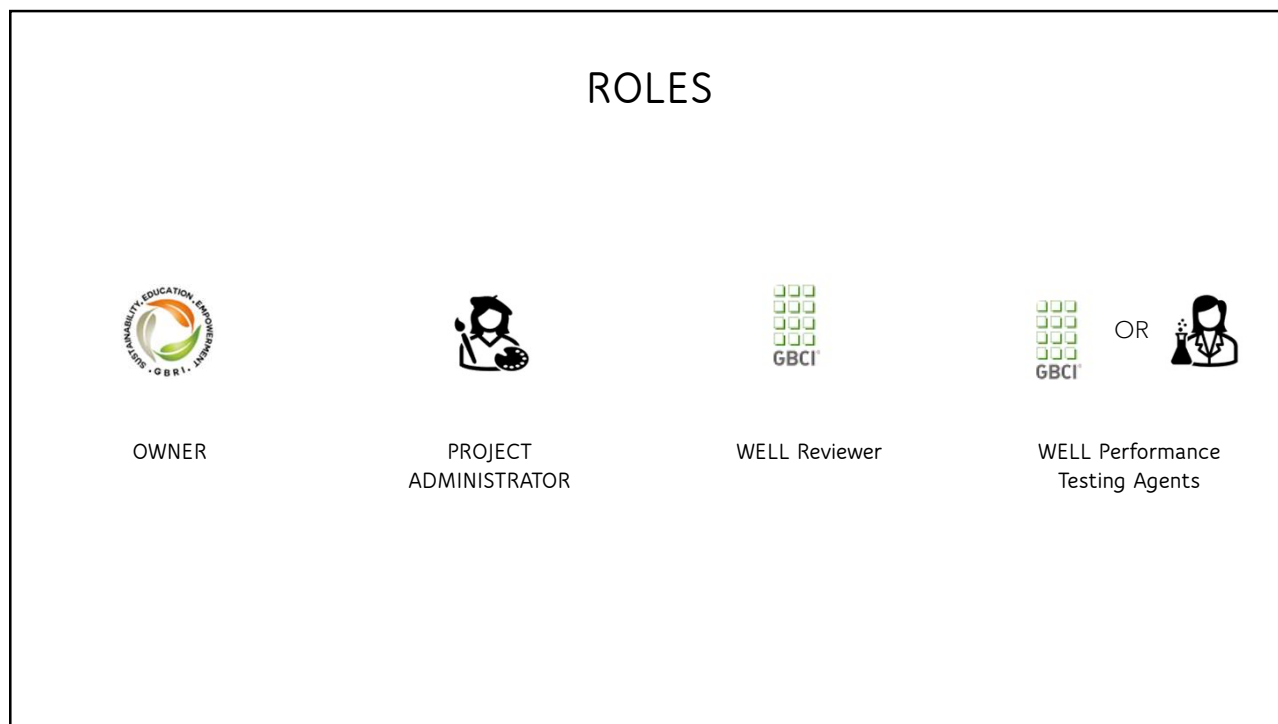
TARGETED POINTS
 0 POINTS

WELL Building Standard

| ID | STRATEGY | WEIGHT | PURSuing |
|-------|-------------------------------------------------------|--------|--------------|
| A01.1 | Meet Thresholds for Particulate Matter Air Quality | P | Yes Maybe No |
| A01.2 | Meet Thresholds for Organic Gases Air Quality | P | Yes Maybe No |
| A01.3 | Meet Thresholds for Inorganic Gases Air Quality | P | Yes Maybe No |
| A01.4 | Meet Thresholds for Radon Air Quality | P | Yes Maybe No |
| A01.5 | Measure Air Parameters Air Quality | P | Yes Maybe No |

WELL Digital Platform screenshot

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Project Owner

The project owner is the individual or entity that holds all legal right to possess and control project-relevant location and to authorize decisions pertaining to the location.

Owner Organization*

Owner name*

Owner email*

Owner phone

Industry*

Organization website

Organization Overview

Are you planning to undergo construction or renovation?*

☐ No, existing building

☐ Yes

WELL Digital Platform screenshot

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Organization Overview

Are you planning to undergo construction or renovation?*

☐ No, existing building

☐ Yes

Other certifications being pursued

☐ BREEAM

☐ DGNB

☐ Green Star

☐ HQE

☐ LEED

☐ Living Building Challenge

☐ OSMOZ

☐ Other

Estimated date of document submission*

MMM DD, YYYY

Anticipated date of construction completion*

MMM DD, YYYY

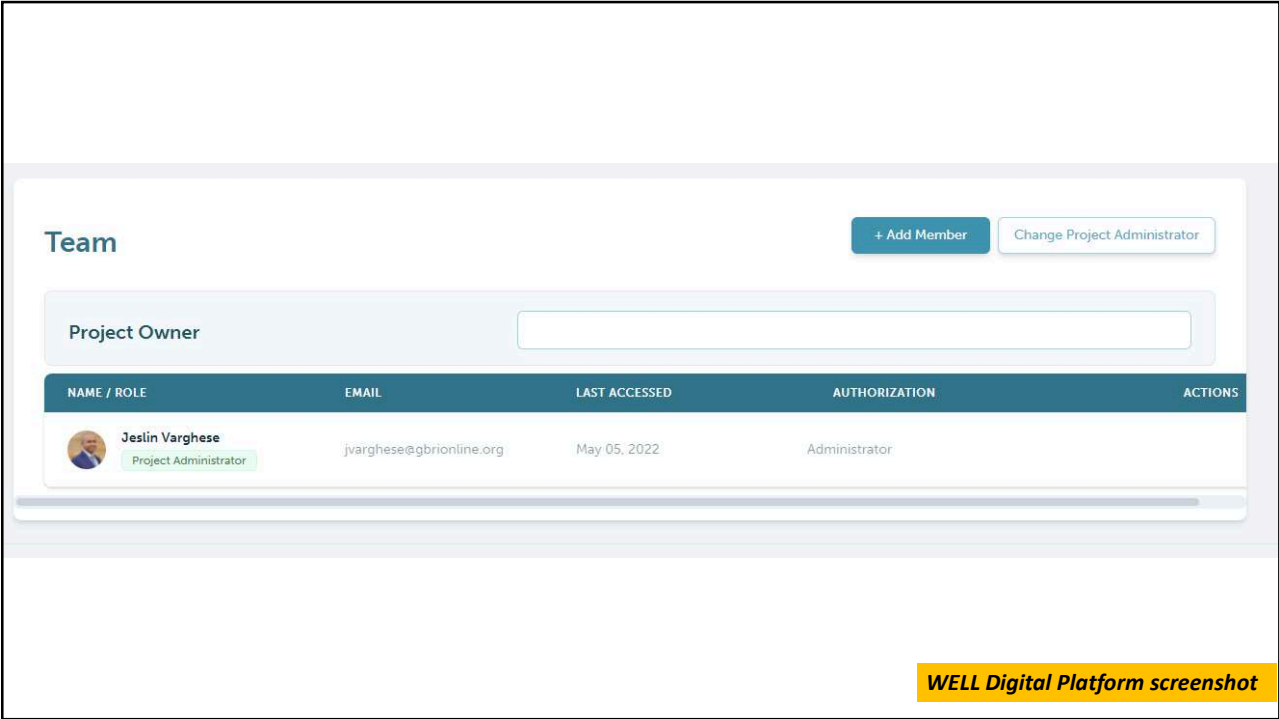
Does your project qualify for any of the following market sectors? ⓘ

Non-Profit, charitable organizations

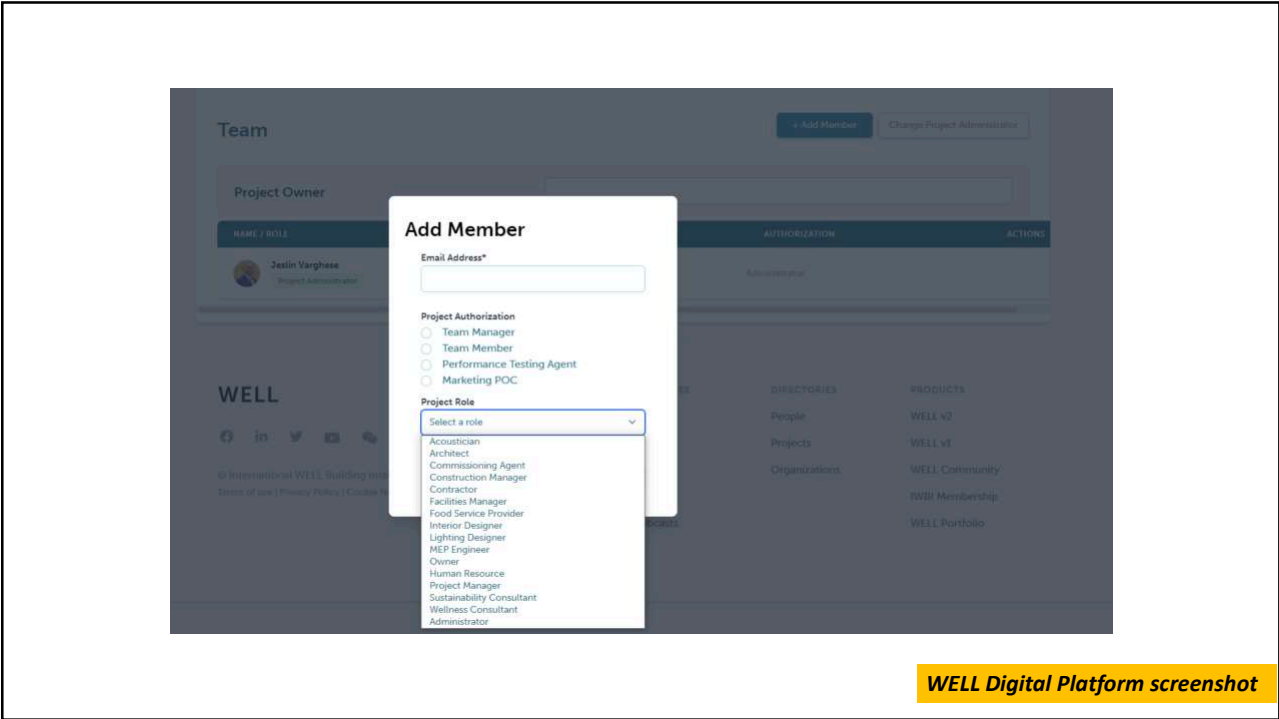
Continue

WELL Digital Platform screenshot

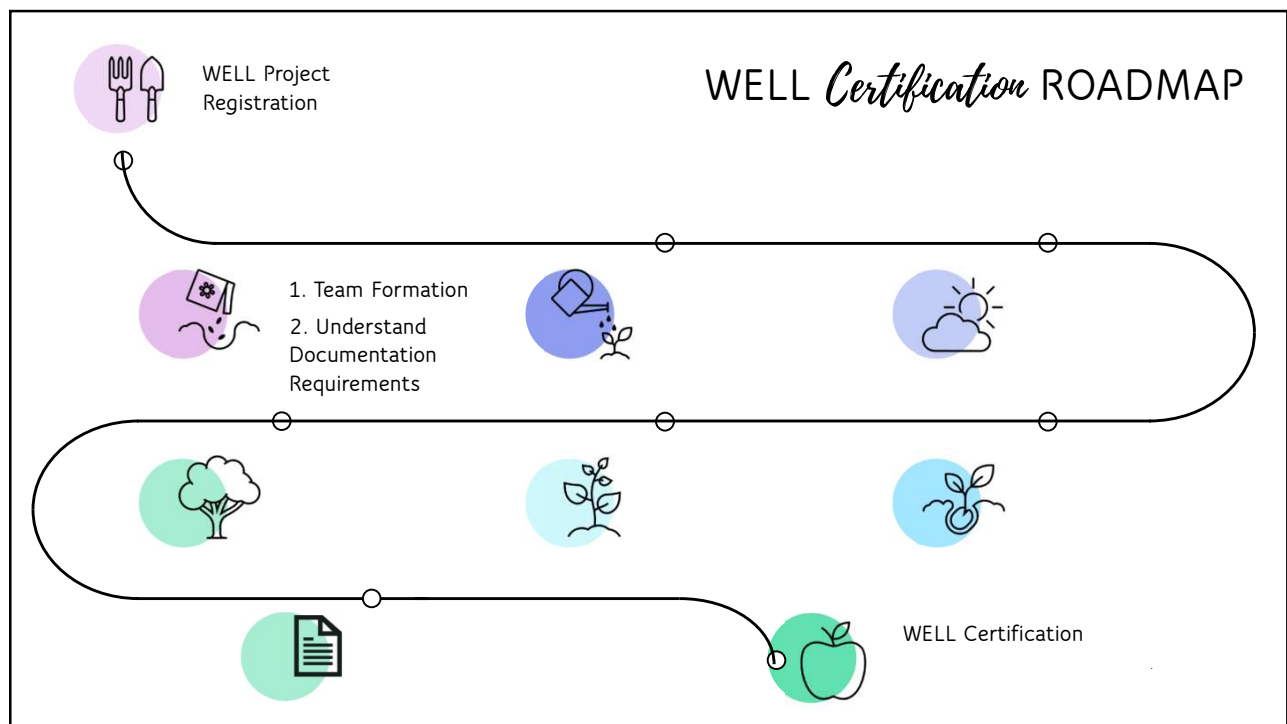
62



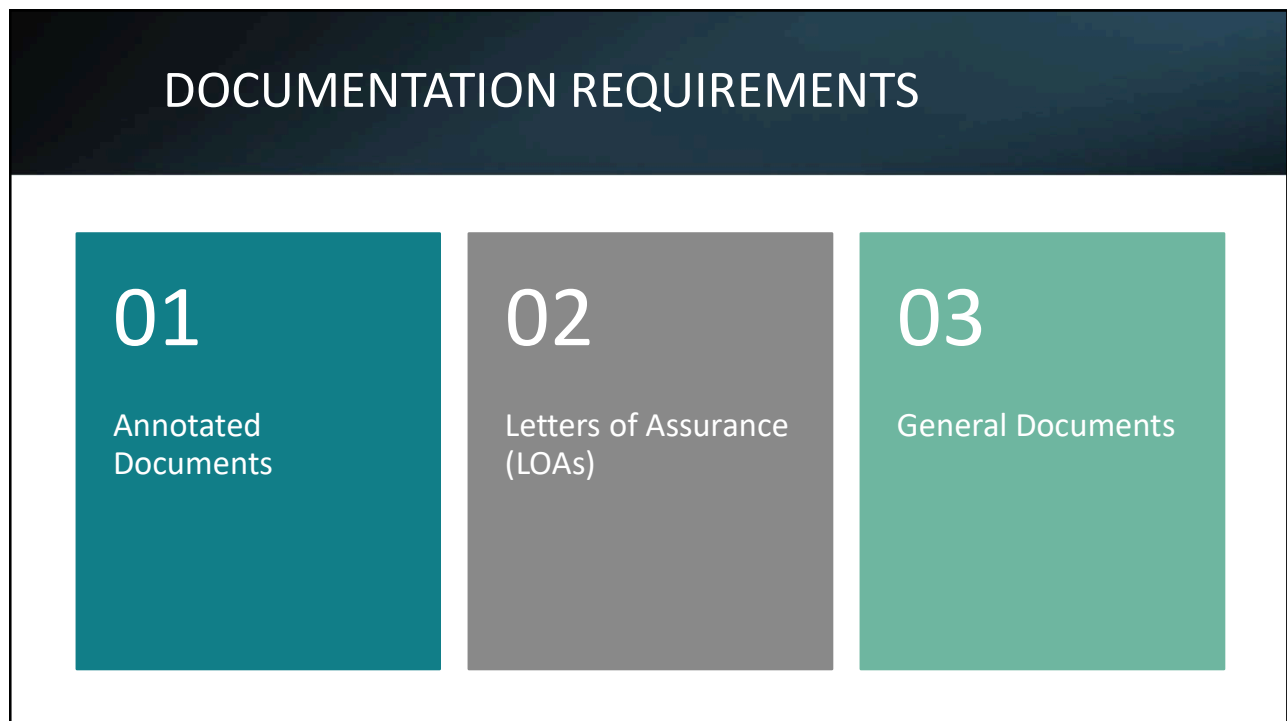
63



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66

DOCUMENT STAGES

01

Intent Stage

02

Implementation Stage

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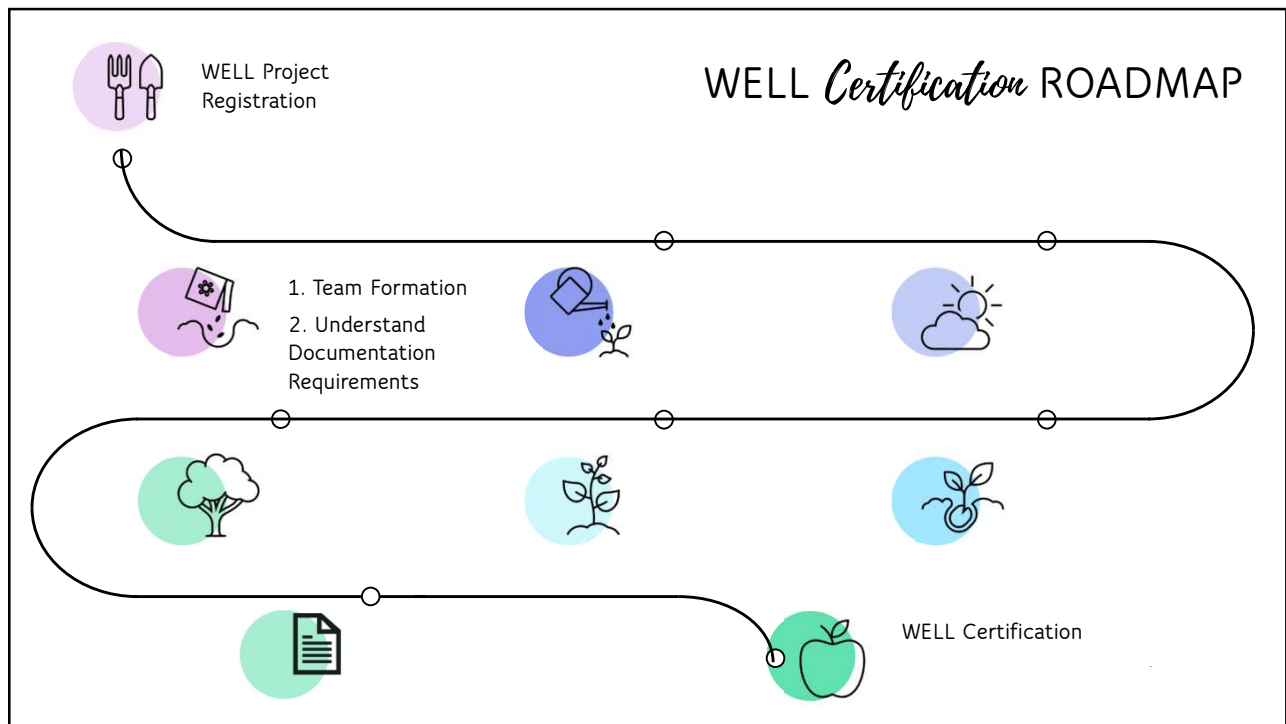
DOCUMENT STAGES

Table 1: Description of documentation type for each stage.

| Document | Intent-Stage | Implementation-Stage |
|------------------------------------|-------------------------------------------|------------------------------------------------------------------|
| LOAs | | |
| Owner | Intent-stage template | Implementation-stage template |
| Contractor | Intent-stage template | Implementation-stage template |
| Architect | Intent-stage template | Implementation-stage template |
| MEP | Intent-stage template | Implementation-stage template |
| Annotated documents | | |
| Annotated Map | Proposed conditions | Final conditions |
| Architectural Drawing | Any design phase | 100% CDs* / As built |
| Commissioning Report | Intent-stage commitment template | Yes |
| Design Specifications | Any design phase | 100% CDs* / As built |
| Educational Materials | Draft or Intent-stage commitment template | Final* |
| Mechanical Drawing | Any design phase | 100% CDs* / As built |
| Modeling Report | Any design phase | Final* |
| On-going Data Report | Intent-stage commitment template | Required following initial certification |
| Operations Schedule | Draft | Final* |
| Policy Document | Draft | Final* |
| Professional Narrative | Proposed conditions | Final conditions |
| Remediation Report | Intent-stage commitment template | Required |
| Signage & Communications Materials | Draft or Intent-stage commitment template | Final* |
| Survey Materials | Draft or Intent-stage commitment template | Final* |
| Performance | | |
| Performance Test | Narrative | None [undertaken by a WELL Performance Testing Agent during PV*] |
| Photographs | None | None [taken by a WELL Performance Testing Agent during PV*] |

* NOTE: "CDs" = "Construction Documents", "PV" = Performance Verification, "Final" refers to full documentation requirements specified in each feature. For WELL Precertification, projects may submit a document from either column, while for WELL Certification, only the Implementation-stage column is allowed.

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PRECERTIFICATION FOR WELL v1

- Precertification is achieved through different pathways for WELL v1 and WELL v2 projects.
- The Precertification Review is focused on the intended design, construction, and operational strategies for the project.
- The WELL Precertification designation for WELL v1 projects includes the targeted level of certification

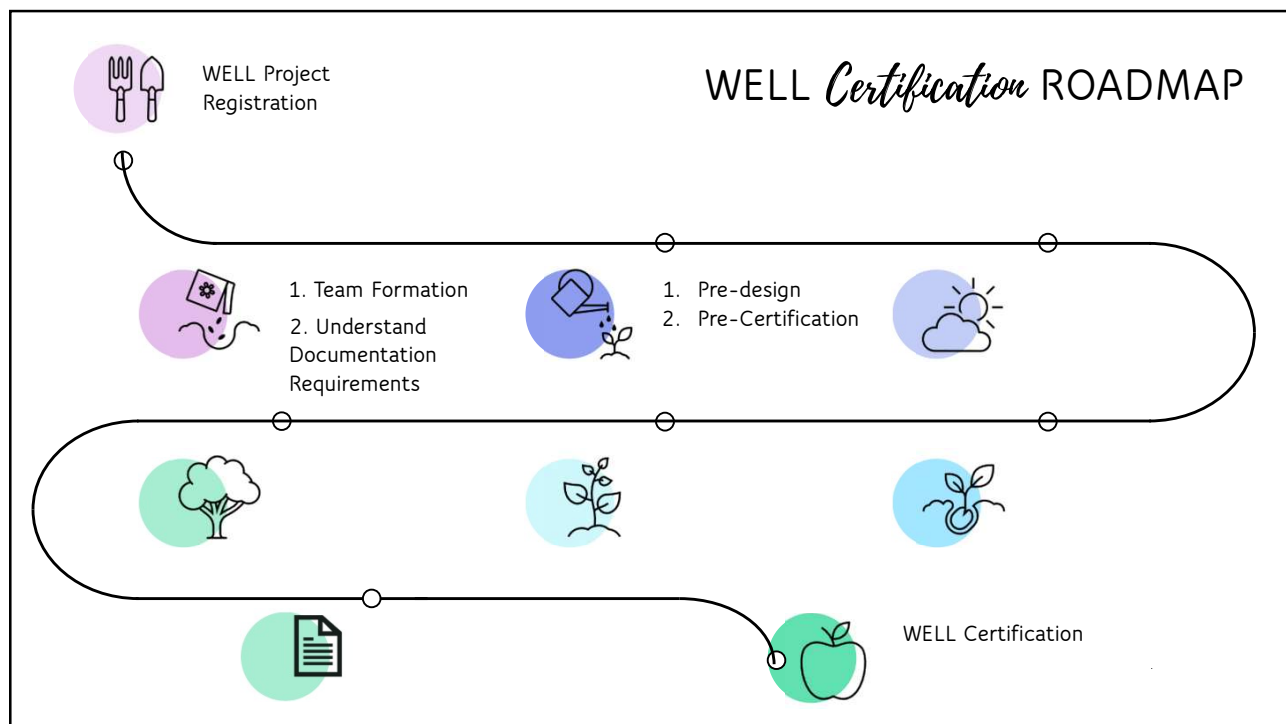


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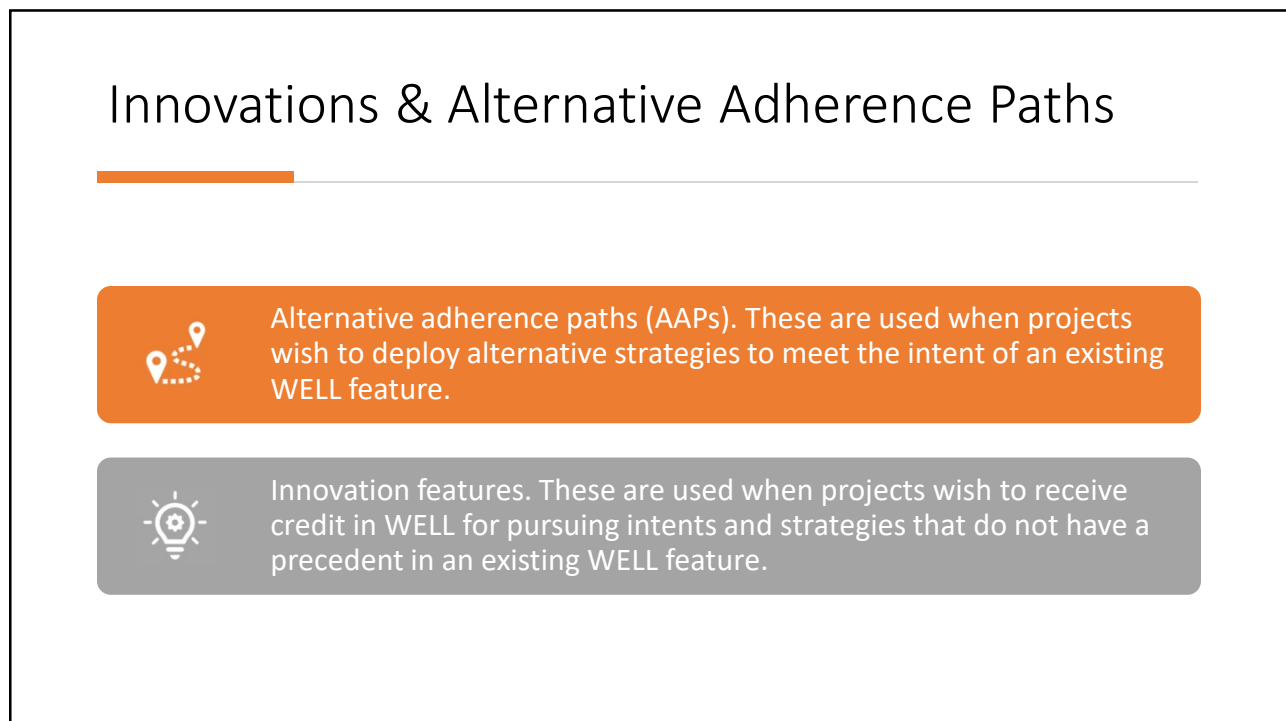
WELL v2 Precertification



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AAPs

WELL v1 and WELL v2 projects: 3 Free AAPs.

WELL v1 pilots, WELL v2 pilot and all WELL subscribers: 10 Free AAPs.

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AAPs

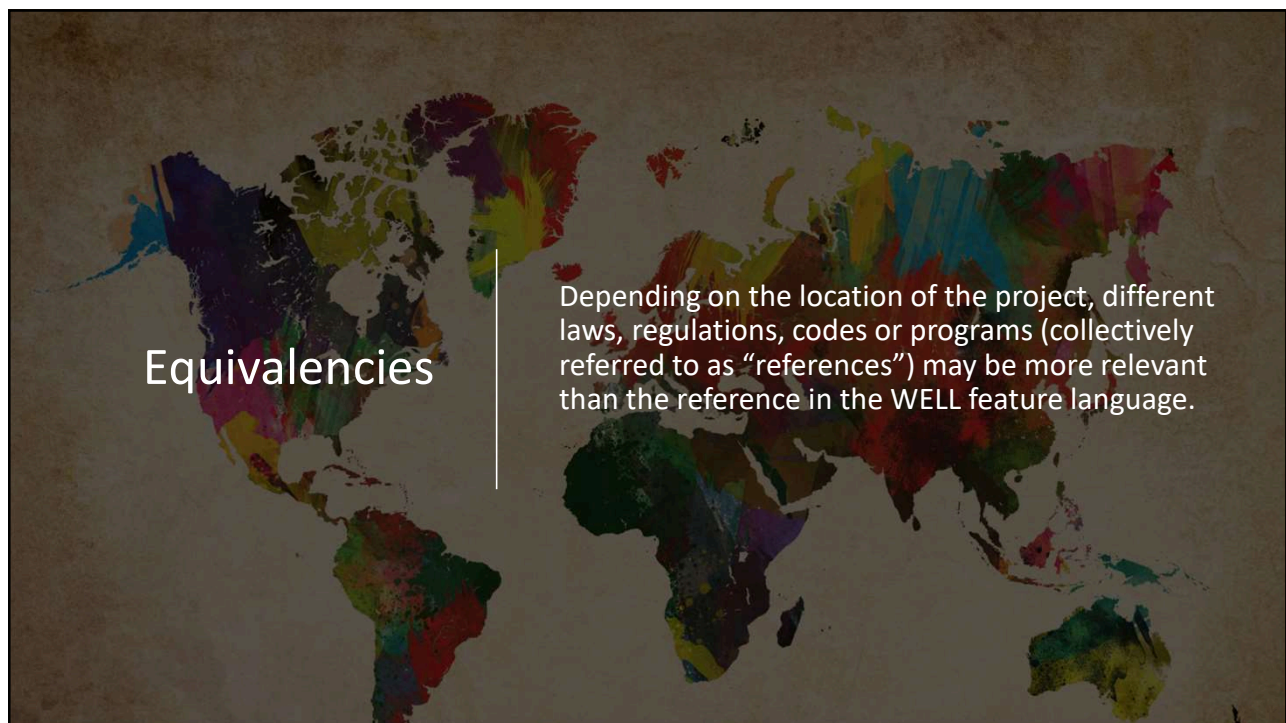
WELL v1 and WELL v2 projects: 3 Free AAPs.

WELL v1 pilots, WELL v2 pilot and all WELL subscribers: 10 Free AAPs.

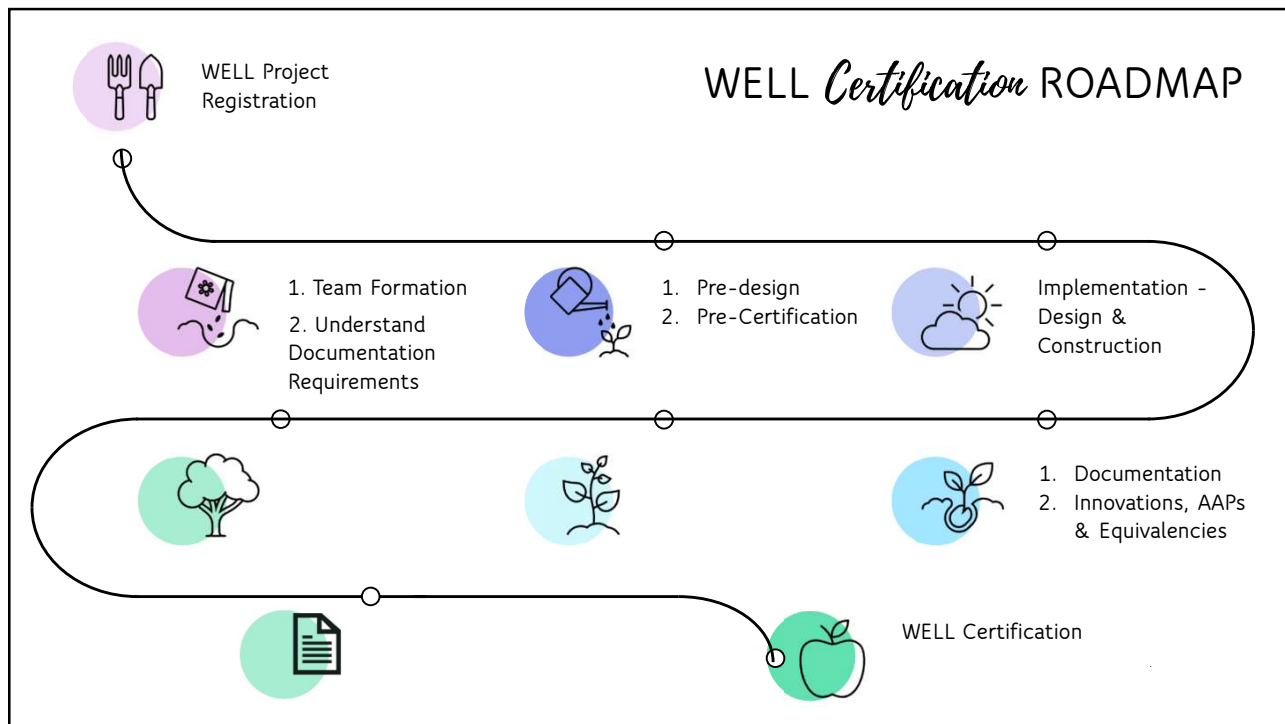
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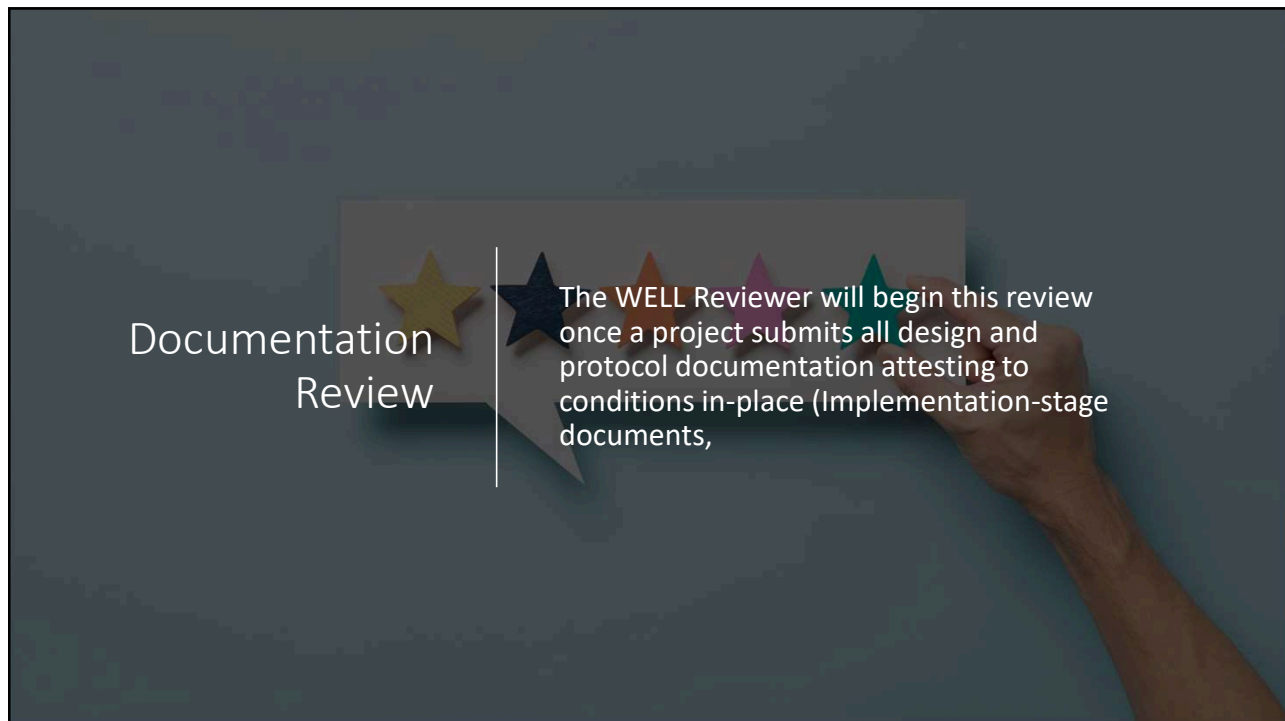
77



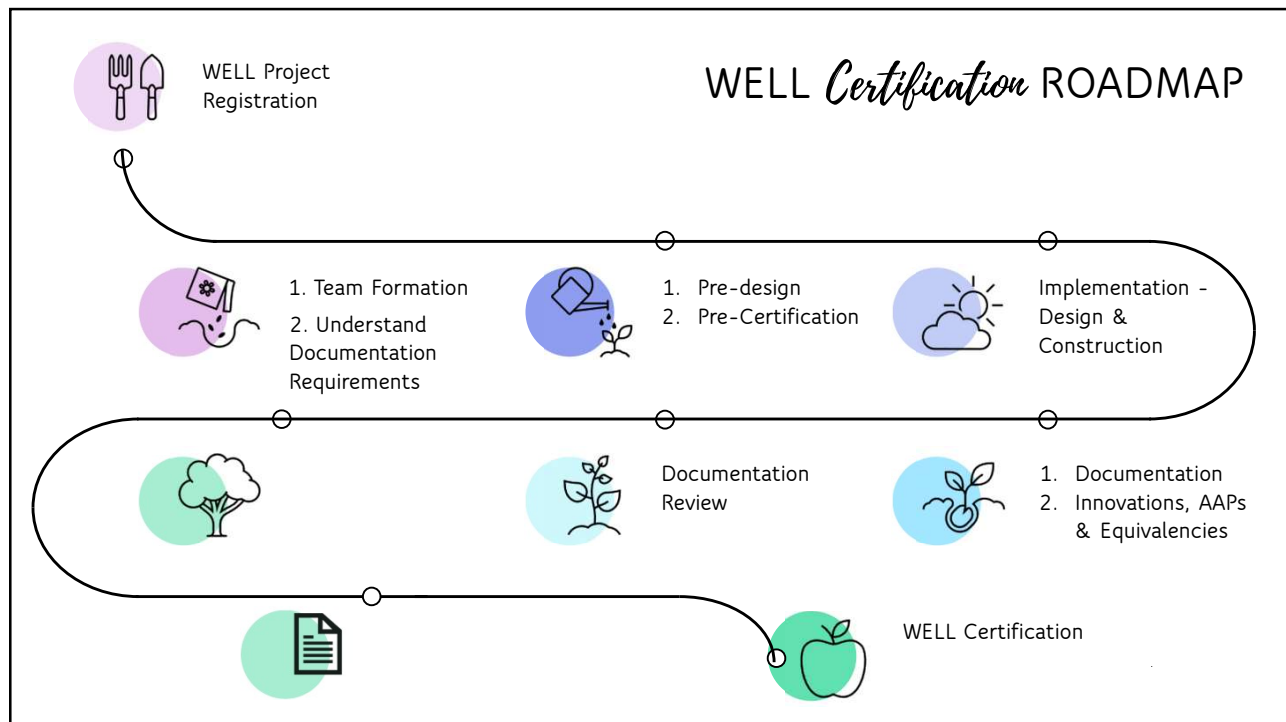
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Performance Verification

- Performance tests span measurements across several environmental parameters in accordance with WELL,
- including:
 - Air quality (e.g., organic and inorganic gases, particulates)
 - Water quality (e.g., dissolved chemicals, suspended solids)
 - Light attributes (e.g., light intensity, spectral power distribution)
 - Thermal considerations (e.g., ambient and radiant temperature, air speed, humidity)
 - Acoustic elements (e.g., decibel levels, reverberation)
- Testing and measurements will be completed according to sampling protocols set by IWBI based on the
- size and type of the project, and some collected samples will be sent to a third-party laboratory for
- analysis.

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Table 2: Conditions Necessary to Conduct Performance Testing

| PATH | DOCUMENTATION APPROVED | CONSTRUCTION COMPLETE | ONE MONTH FROM CERTIFICATE OF OCCUPANCY | 50% OCCUPANCY |
|--------------------------------------------------------------------------------------------|---------------------------|--------------------------|--------------------------------------------------|------------------|
| WELL v2 and WELL v2 pilot (excluding multifamily residential) | | | | |
| WELL v1 New and Existing Buildings | Yes | Yes | Yes | Yes |
| WELL v1 New and Existing Interiors | | | | |
| WELL Core and Shell (WELL v1) | Yes | Yes (see note below) | No | No |
| WELL Core (WELL v2 and WELL v2 pilot) | | | | |
| WELL v1 pilots: Retail, Restaurant, Educational Facilities and Commercial Kitchen | Yes | Yes | Yes | No |
| Multifamily Residential (WELL v1 & WELL v2) (including pilots) | Yes | Yes (see note below) | No | No |

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Performance Testing Agents



Performance Testing by GBCI



Performance Testing by other Agents



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VERIFIED PERFORMANCE

WELL prioritizes accountability through a data-driven performance review and on-site environmental assessment.

ONSITE
TESTING



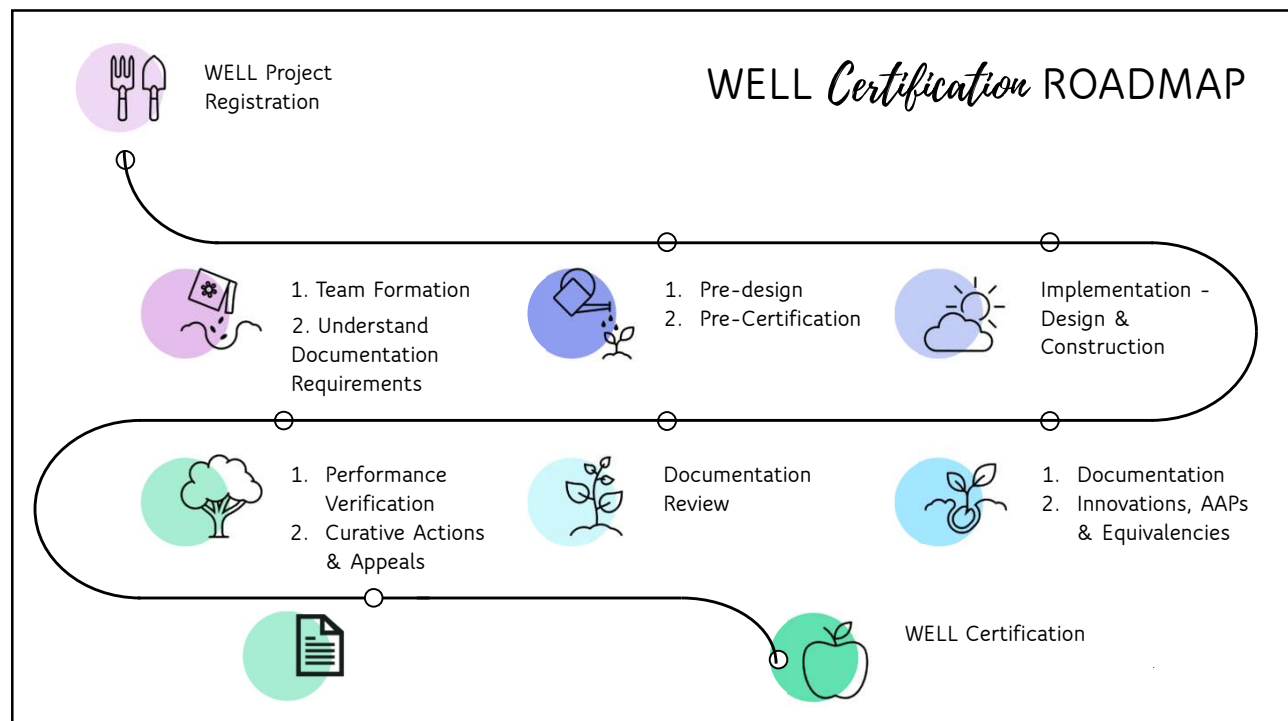
PERFORMANCE
REVIEW



PERFORMANCE
VERIFICATION

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CURATIVE ACTIONS AND APPEALS

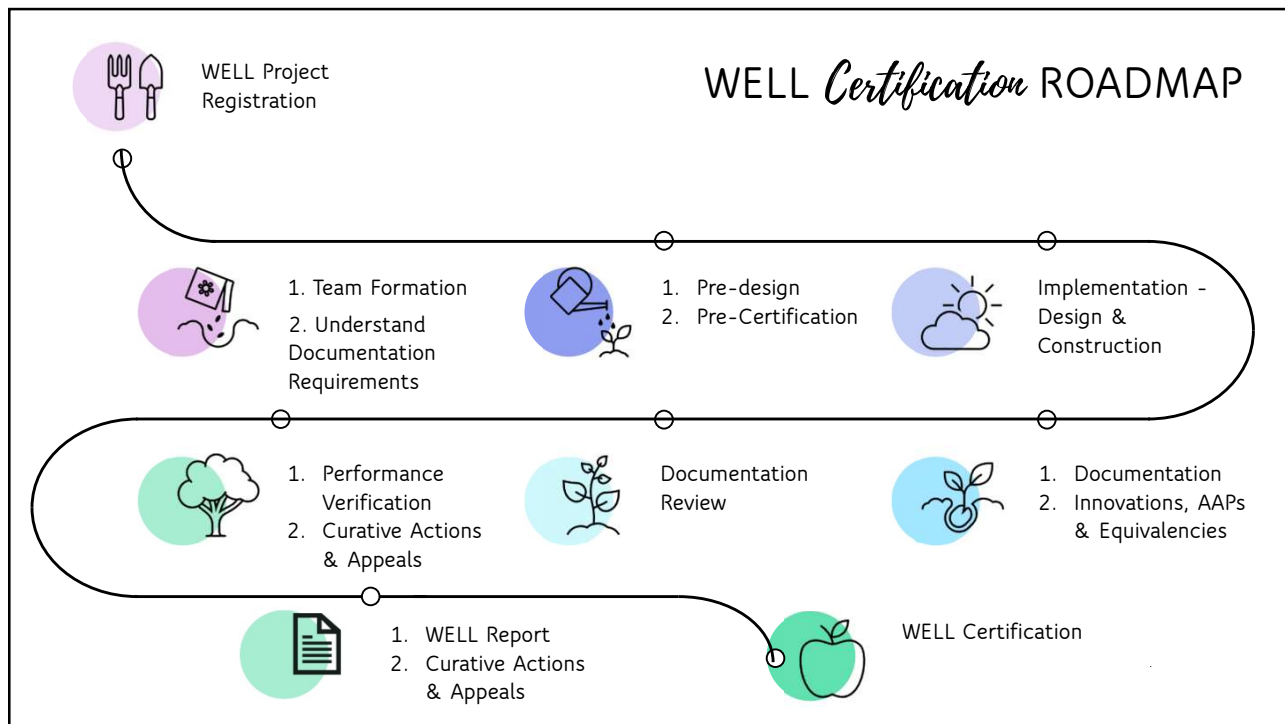


Curative action is available to project teams that wish to undertake corrective measures to address unmet performance testing criteria and schedule follow-up performance testing.



Appeals are available to projects that wish to contest findings of the WELL report.

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SCORING AND CERTIFICATION LEVELS

Projects must achieve all preconditions, as well as a certain number of points towards different levels of WELL Certification:

| Total points achieved | WELL Certification | | WELL Core Certification | |
|-----------------------|----------------------------|------------------------|----------------------------|------------------------|
| | Minimum points per concept | Level of certification | Minimum points per concept | Level of certification |
| 40 pts | 0 | WELL Bronze | 0 | WELL Core Bronze |
| 50 pts | 1 | WELL Silver | 0 | WELL Core Silver |
| 60 pts | 2 | WELL Gold | 0 | WELL Core Gold |
| 80 pts | 3 | WELL Platinum | 0 | WELL Core Platinum |

Projects may pursue no more than 12 points per concept and no more than 100 points total across the ten concepts.

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AWARD & ONGOING MONITORING

- The WELL Reviewer will begin this review once a
- project submits all design and protocol documentation attesting to conditions in-place (Implementation-stage documents,

92

Recertification

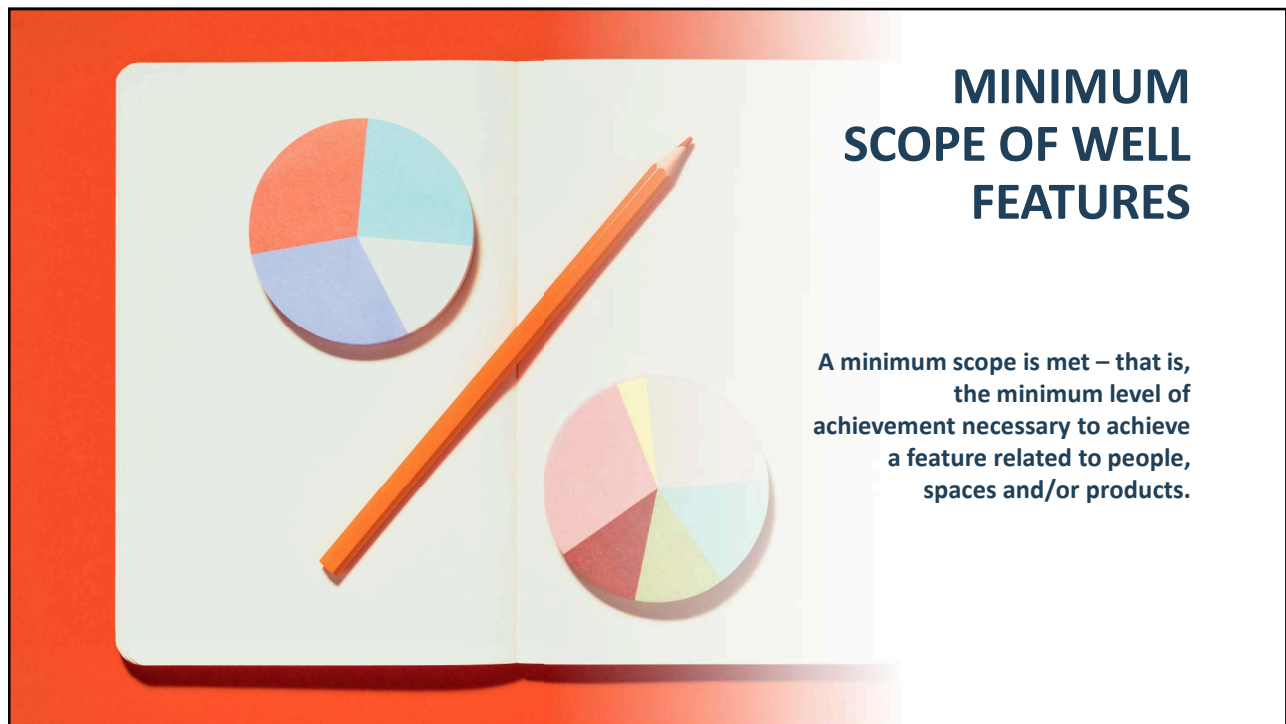
93

Calculations

- Do not apply rounding.
- Use the most expansive interpretation of the result.
- For example, Feature V02 Part 1 requires adjustable height workstations for "at least 25% of all workstations."
- In a project with 21 workstations
- 25% would be 5.25
- And since five desks would only reach
- 23.8% - the project provide 6 adjustable height workstations



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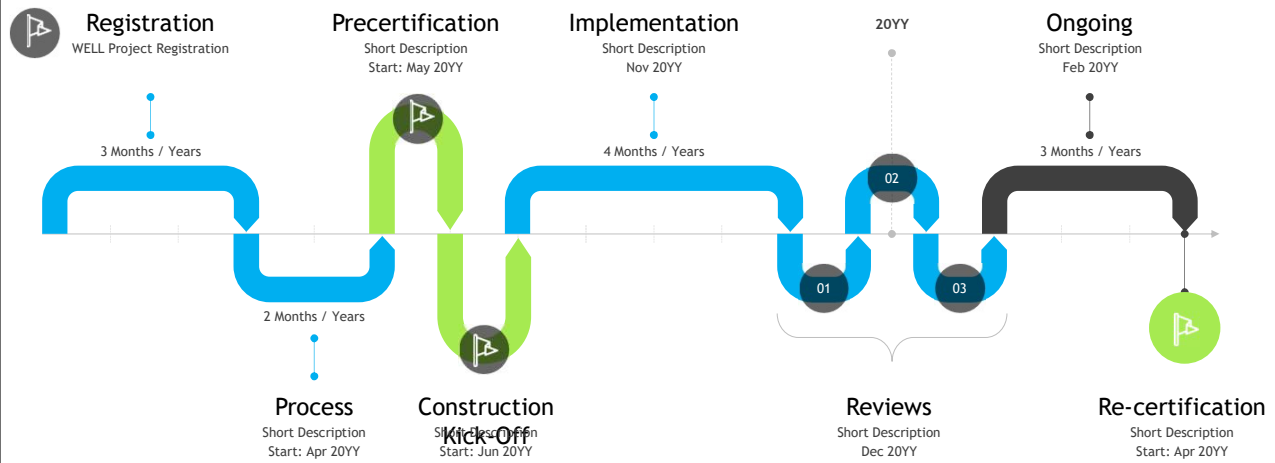


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WELL Certification Timeline



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Knowledge Domain 11: WELL Certification & WELL Portfolio

A. WELL CERTIFICATION

Knowledge of:

1. The registration process for WELL Certification.
2. Eligibility criteria, timelines, and processes for certification and performance verification.
3. Roles and responsibilities of project team members, a WELL AP, a WELL project administrator, owners, and the WELL coaching support team.
4. WELL, Building Standard v2 scoring levels and point thresholds.
5. Alternative adherence paths (APP) and equivalencies.
6. Precertification and recertification process.
7. Synergies and/or tradeoffs between building measures and features.
8. Available Pathways for award of innovation.

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1. Managing the documentation process including submissions using the WELL digital platform.
2. Coordinating the certification process with project stakeholders.
3. Managing post-certification requirements.
4. Recommending curative actions in response to non-passing performance verification results.
5. Assessing project compliance with WELL features applicability and scoring thresholds.



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02.

WELL Portfolio

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Exercise

B. WELL Portfolio

Knowledge of:

1. WELL Portfolio scope and eligibility requirements.
2. WELL Portfolio scales of documentation and review process.
3. Factors that influence the WELL Portfolio score.



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Table 1. Scales of Document (p.12) in WELL Portfolio Guidebook with Q4 2020 addenda

| Verification method | Scale | Subject to audit? |
|-------------------------------------------------------|---------------------------|-------------------|
| Owner LOA | Shareable | No |
| Contractor LOA | | |
| Architect LOA | | |
| MEP LOA | | |
| Operations Schedule (or Operations & Policy document) | | |
| Policy Document | | |
| Annotated Map | Shareable (Guidelines) | Yes |
| Architectural Drawing | | |
| Commissioning Report | | |
| Design Specifications | | |
| Educational Materials | | |
| Mechanical Drawing | | |
| Modeling Report | | |
| On-going Maintenance Report | | |
| Photographs | | |
| Professional Narrative | | |
| Remediation Report | | |
| Signage and Communications Materials | | |
| Survey Materials | | |
| On-going Data Report | Individual-scale | No |
| Performance Test | | |

Note: Projects may use individual-scale documents for any feature.

